



FINANCIAL TIMES



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NEWS SUMMARY

Basque Separatist ETA stepped up its attacks on Spanish resorts last night, killing some 100 people. British officials in Spain and West German tourists and about the campaign. Bombs exploded in a resort favoured by rich and West German holiday firms—damaging a hotel. No one injured. Page 2

Journalist Investigating the Pakistan nuclear programme is beaten up in a street yesterday. However, correspondent of the Times and the 1 he was attacked by eight men. Pakistan it is building a bomb. This week, the French said its ambassador and his colleagues were on a sight-seeing trip to a nuclear research centre in Islamabad. Page 2

Age rise in society receipts lowest level for more than 10 years, a decision in 113 per cent home rate by 1 per cent on July 13. Back

Police hunting for 11 women in the England published a night in written by three Ripper, in which to his murders as a

General Sir Francis de Chief of staff in Lord and one of the of the Allied victory, died at his Caunes 79.

Blown Borg, in his astating force as far as it's Wimbledon, beat's Hank Pfister 6-4, 3-6. The defending champion, Martina Navratilova, from Czechoslovakia. Page 14

Representatives of the new Salts government should be in October 15, but that of Carrier should make decision. Page 2

Four people were killed in an air crash in four in New Delhi as use his powers to the U.S. falling syllab

Tough bargaining ends with import limits deal

Summit agrees on common oil strategy

BY REGINALD DALE IN TOKYO

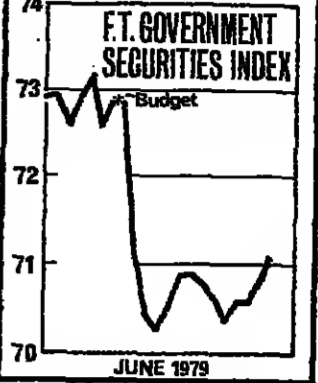
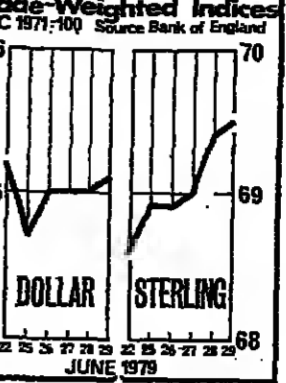
THE WORLD'S seven leading industrialised democracies agreed at the Tokyo economic summit yesterday on what they called "a common strategy" to combat the oil crisis, rising world inflation, and lower economic growth.

Its main plank is a series of oil import limits for each participating country: the U.S., UK, France, West Germany, Italy, Canada and Japan.

At the meeting ended, Herr Helmut Schmidt, the West German Chancellor, emphasised that the Tokyo programme must be followed by firm action, backed by general recognition that Western economies and societies would have to undergo far-reaching changes.

Unresolved differences of national interest mean that oil import targets vary from country to country. But a broad compromise was finally struck, in which the U.S. has agreed on a medium-term objective of limiting imports to 8.5m barrels a day in 1985, in exchange for a commitment by the EEC countries to define their oil-import quotas more precisely.

The summit nations, in a communiqué, deployed the latest Organisation of Petroleum Ex-



Pound climbs to \$2.18

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

STERLING was in strong demand again yesterday, rising above \$2.18 for the first time since mid-July, 1978.

The pound's strength reflects Britain's favoured status as an oil-producer at a time of rising oil prices. Overseas interest now appears to be working through to the gilt-edged market and probably contributed to the rapid exhaustion yesterday morning of the 1984 short-medium dated tap stock. Sizeable amounts were also sold of the long-dated 1989 stock.

Sterling and the main Continental currencies opened slightly lower against the dollar. This may have been partly because of the closing of speculative positions by banks at the end of their accounting half-years.

But as soon as trading started in New York, selling built up, and in spite of central bank intervention the dollar slipped from DM 1.8445 to DM 1.8380. Sterling climbed to a peak of \$2.1830, before closing at \$2.18. This is a rise of 3.85 cents in the week and of over 10¢ in June.

strong exchange rate which is not artificially supported. Consequently a likely response to the pound's strength is a further relaxation of exchange controls on outward investment. There might be less over-zealousness about such a move since the first steps towards relaxation announced in the Budget have boosted confidence.

Any further moves would probably concern portfolio investment controls, since relaxations in this area might have the biggest impact on capital flows. Most of the preparatory work has already been done for any further changes.

In the last two days the Bank of England has tied up more than £1bn of gilt-edged sales to finance Government borrowing in the banking month to mid-July. To the extent that the sales have gone directly to overseas residents the growth of the domestic money supply will not be affected, though the proceeds will finance public sector borrowing.

The scale of gilt sales to foreigners has in the past been exaggerated by the market, and most of the inflows of the last two months have gone into short-term money market deposits.

The 1984 stock exhausted yesterday amounted to £500m nominal. The 1989 issue, of which some is still available, totals £1bn nominal. Both are at present in a partly-paid form.

Intervene

The trade-weighted index, calculated before the late rise in the pound, rose by 0.1 points to 69.3, an appreciation of 3.1 per cent since the Budget.

Over the last week the Bank of England has continued to intervene on a relatively small scale and has allowed most of the demand to be reflected in the exchange rate.

The strong demand in the two and a half weeks since the Budget may lead to a further review of exchange rate policy after the week-end when Sir Geoffrey Howe, the Chancellor, returns from the Tokyo summit. Mrs. Thatcher has said she favours a strong currency as part of counter-inflation policy. This has been taken to mean a

GADDAFFY THREAT TO STOP LIBYAN EXPORTS

COLONEL GADDAFFY, the Libyan leader, has said he has decided to stop all oil exports from Libya for up to four years.

The statement, published in the Arabic magazine *Mostaqbal* after an interview last Monday, caused alarm on Wall Street where trading in the shares of Occidental and Marathon, the two U.S. oil

Times may reappear soon after Thomson talks

BY ALAN PIKE, LABOUR CORRESPONDENT

THE TIMES and its sister newspapers could appear again in a few weeks after agreement yesterday between Lord Thomson of Fleet, chairman of the International Thomson Organisation, which owns Times Newspapers, and Mr. Joe Wade, general secretary of the National Graphical Association, that the crucial issue of new technology is no longer an obstacle to republication.

Prospects of an end to the dispute must now be considered better than at any time since the suspension of publication seven months ago.

After the four-hour meeting, Lord Thomson, Mr. Wade and Mr. Les Dixon, NGA president, said in a joint statement: "We hope this major understanding on the issue of new technology will lead to the early republication of the Times, the Sunday Times and the three Times supplements, and will create the right constructive atmosphere for negotiations on all other outstanding issues."

Under the terms of the arrangements reached yesterday Times Newspapers is ready to resume publication before getting agreement with the NGA on the company's demand that journalists and advertising staff, as well as NGA members, must eventually be able to operate a new computer-based composing system.

The NGA has committed itself to entering into talks on new technology with the management and the two other unions involved—the National Union of Journalists and the National Society of Operative Printers, Graphical and Media Personnel (NATSOPA). It is intended that a "conclusion satisfactory to all parties" shall be reached within 12 months.

These talks will presumably still confront the fact that Times Newspapers and the NGA are divided on fundamental principles.

Talks between Times Newspapers and the NGA will begin immediately and the other two unions will become involved as soon as practicable.

Yesterday's dramatic moves followed a request from Mr. Wade for a personal meeting with Lord Thomson which met a quick, positive response. Last week the NGA national council

All equities

Such ordinary shares or "equities" comprise the entire portfolio of Schlesinger Extra Income Trust. It is a diversified portfolio of over 120 carefully selected holdings, many of which are smaller companies.

While a still higher yield could be obtained by investing in fixed interest stocks, such investments cannot increase their income and have less potential for capital growth. Since launch the offer price of the units has risen 29%, and the F.T. Industrial Ordinary Index 5.0%.

Quarterly income growth

Because it is invested entirely in equities the Extra Income Trust also provides the potential for income growth. Indeed, since the launch of the Trust in May 1977, there has been eight quarterly payments, each one higher than the previous one.

Short-term problems often provide long-term buying opportunities.

Reports and a restricted number of invitations to a PIMS meeting in the Autumn.

Schlesingers Monthly Income Portfolio is also available and involves equal investment in three high-yielding trusts: Extra Income, Income and Preference & Gilt. It currently offers a yield of over 10% gross per annum with income being paid on the 1st of every month.

Lloyd's underwriters sued

BY JOHN MOORE

FIFTY-FIVE UNDERWRITING syndicates at Lloyd's of London are being sued for a total of \$500m (£257m) by Federal Leasing of the U.S. It is the largest legal action in which the Lloyd's insurance market has become involved.

A 150-page writ was served earlier this week by Federal Leasing's lawyers claiming punitive damages of \$500m, \$50m compensatory damages, and \$10m arising from insurance claims made against the market.

The action arises from computer leasing insurance which were arranged for Federal Leasing at Lloyd's through Adam Brothers Contingency, insurance brokers.

Computer leasing insurance business has presented Lloyd's

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Cricket	14	M & G Group	4
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PRICE CHANGES YESTERDAY

(In pence unless otherwise indicated)

RISES		MFI Furniture	182 + 8
12 1/2% Gt. 1000	+ 1	Redland	153 + 5
Leisure	62 + 1	Sloagh East	114 + 8
	129 + 4	Sound Diffusion	134 + 11
Jud	70 + 3	Whitbread A	154 + 3
(J)	505 + 13	Pancontinental	725 + 63
Warrants	114 + 4		
Inds.	184 + 8	FALLS	
Discount	103 + 5	Treas. Variable Sc.	5961 - 5
Metropolitan	139 + 8	Abercorn	97 - 20
Int. Exch.	201 + 8	Electrocomponents	75 - 3
Motor	85 + 5	London	352 - 10
(J)	29 + 24	Midland Bank	456 - 12
Secs.	171 + 10	Standard Chartered	343 - 7
		Walesley Hurhes	1245 - 21
		BP	1245 - 21

Extra Income

Schlesinger Extra Income Trust 9.0% per annum.

Following the drastic reductions in direct personal taxation in the Budget, there is now a major incentive for many more people to save and invest for income. Whilst stockmarket prospects will be affected by the current problems of oil shortages and inflation in the short term, Schlesingers believe that this may well result in a most attractive buying opportunity for investors taking a medium to long-term view. Schlesingers now particularly favour high-yielding ordinary shares which should also attract new investor support.

All equities

Such ordinary shares or "equities" comprise the entire portfolio of Schlesinger Extra Income Trust. It is a diversified portfolio of over 120 carefully selected holdings, many of which are smaller companies.

PIMS—a special offer

Minimum investment in the Trust is £500. Investors of £2,500 or more receive Schlesingers unique Personal Investment Management Service (PIMS). This includes detailed portfolio reports and valuations together with invitations to meet the investment directors at PIMS investment meetings. PIMS also features a full advisory service on taxation and financial planning.

Schlesingers are currently offering investors an opportunity to try PIMS for 6 months, without any commitment. This will include free monthly PIMS Reports and a restricted number of invitations to a PIMS meeting in the Autumn.

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General Information

To invest, complete the coupon below and return it to us. Contact rates will be 10% return and commission paid within 7 weeks. The Unit Price and offer price will be published daily in the *Financial Times*. Unit prices will be published daily in the *Financial Times*. Unit prices will be published daily in the *Financial Times*. Unit prices will be published daily in the *Financial Times*.

The current estimated gross yield on the offer price of 32.3p is 9.0%. Payments are made on March 1st, June 1st, September 1st and December 1st, starting September 1979 for new investors. Any investment should be regarded as long term.

Remember that the price of units and the income from them may go down as well as up.

I wish to invest

in the Schlesinger Extra Income Trust at the price ruling on receipt of my cheque made payable to Midlands Bank Ltd.

I wish to receive your special offer of the PIMS service for 6 months

Please send me details of Extra Income Trust.

Please send me details of the Monthly Income Portfolio.

(In the case of a joint application all must sign)

Signature: _____

Address: _____

First Name: _____ (To fill)

Date: _____

Schlesinger Extra Income Trust

Schlesingers manage over £1,000,000,000 of private, institutional and pension funds.

JK NEWS

Statement demanded in oil for S.Africa

RICHARD EVANS AND MARTIN DICKSON

LEADERS are to or a Commons statement... not from those, such as Iran and Nigeria, which do.

Foods and printing top trade figures

BY DAVID FREUD

THE STRONGEST trading performance among British manufacturers in 1978 was in foods and drink and the paper, printing and publishing sectors.

Commons roof asbestos lining to be removed

THE HOUSE of Commons chamber will be closed for seven weeks during the summer recess while the asbestos lining is removed from the roof.

Row over butter levy cuts

BY JAMES BARTHOLOMEW

WILLIAMS and Glyn's Bank knew of circumstances that might have enabled Northern Developments, a customer, to avoid paying out on some or all of hills of exchange worth £3m but apparently omitted to pass on that information to the company, the High Court was told yesterday.

Bank information 'not passed on'

BY JAMES BARTHOLOMEW

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EEC advertising draft worries drug makers

BY PAUL TAYLOR

PHARMACEUTICAL companies supplying Britain's £300m market for medicines sold over the counter are increasingly concerned about the implications of an EEC draft directive on advertising non-prescription medicines.

Speaker criticises 'gross interference'

BY IVOR OWEN, PARLIAMENTARY STAFF

A Labour MP's behaviour when an important vote took place in the Commons on Thursday night was described as "a gross interference" with democratic procedures by the Speaker, Mr. George Thomas yesterday.

Regional policy hint by Joseph

JOHN ELLIOTT, INDUSTRIAL EDITOR

STRONG indications that regional aid will be used to protect the areas hit by the worst hit by ex-shipyard closures and industrial decline, was yesterday by Sir Keith Joseph.

COMPANY ANNOUNCEMENT

Transvaal Consolidated Land and Exploration Company, Limited. (Incorporated in the Republic of South Africa). A Member of the Barlow Rand Group. ACQUISITION OF THE SOUTH AFRICAN ASBESTOS MINING INTERESTS OF CAPE INDUSTRIES LIMITED.

Drug research site

Sterling-Whitford is to site its proposed pharmaceutical research centre at the former Northumberland. The centre is expected to cost more than £5m. It is to develop and test new human medicines.

Lycem decision

Mr. Michael Heseltine, the Environment Secretary, announced yesterday that he will decide the fate of Liverpool's early nineteenth-century Lycem Club in a month's time.

Heseltine to judge

The application by Mr. Francis Pym, Defence Secretary, to demolish Hazell Hall, his 1680 family home at Sandy, Bedfordshire, is to be decided personally by Mr. Michael Heseltine, Environment Secretary, because of widespread concern expressed by conservationists about the loss of the building.

Anti-dumping talks

Improvements in EEC anti-dumping procedures are to be sought by Mr. John Nott, Trade Secretary, who, with Mr. Cecil Parkinson, Minister of State for Trade, is to meet top EEC officials in Brussels on July 10.

Queen opens project

The Queen fired a £7m ultra-high-energy laser yesterday to launch a new research project at the Atomic Weapons Research Establishment, Aldermaston, devised to simulate hydrogen bomb explosions on a very small scale and with no release of radioactivity.

EMI chief retires

Dr. John Powell, aged 55, has retired as vice-chairman and group technical director of EMI. Dr. Powell, as technical director in 1971, led the development of the EMI X-ray scanner and turned it into one of EMI's most important products.

Tri-ang Toys to employ 70

BY MAURICE SAMUELSON

MORRIS VULCAN, the Midlands toy and leisure group, is to increase its production of tricycles and other wheeled products following its rescue of the Tri-ang Pedigree toy company in a joint £1m package with the Welsh Development Agency.

Quick decision ruled out on inner-city ventures

BY PAUL TAYLOR

QUICK DECISIONS on the future of the seven inner-city partnerships, set up by the past Government, have been ruled out by Mr. Michael Heseltine, Environment Secretary.

Consolidated, one of the first meant to be under in the secondary banking crisis and which has been the subject of a department of Trade inquiry.

Vietnamese refugees for London

BY PAUL TAYLOR

THE GREATER London Council is planning to provide up to 400 homes for refugee families from Vietnam.

Princess to tour U.S.

PRINCESS MARGARET will tour the U.S. from October 11 to 25 in connection with the Royal Opera House development programme appeal.

Harrods Sale. One Week Only Starts Saturday July 14th until Saturday July 21st. Great Reductions on Major Appliances. Examples by Bosch: Dishwasher E700 with Brown trim. 7 programmes including 3 economy. Extra insulation for quiet running. 3 spray levels for efficient wash. Built-in softener. Adjustable racks. Cassette for cutlery. 85cm high, 60cm wide, 57cm deep. Recommended Price £492.60 Sale Price £320.

UK NEWS

NEWS ANALYSIS—BANK MERGERS

Midland rounds off U.S. acquisitions

BY STEWART FLEMING AND MICHAEL LAFFERTY

MIDLAND BANKS proposed £240m (\$520m) acquisition of the Walter E. Heller International financial conglomerate...

reporting £231m. Its business profile extends beyond traditional banking into a finance house, factoring, the Thomas Cook financial travel services business, and the Samuel Montagu merchant bank...

European-American approach in the U.S. has already been demonstrated by the decision of Deutsche Bank, one of Midland's partners, to open its own full service branch in New York...

pany whose main business has been asset-based financing—lending to companies against security—and which moved into the banking business only in 1973 through the acquisition of American National Bank and Trust, the fifth largest bank in Chicago...

render interests before the participants sit down. The fact remains, however, that legally Midland could be declared a controller of both Standard Chartered and EAB...

Unique

Nevertheless it is fair to say that Midland Bank has selected a unique path for its U.S. expansion, not just in terms of the amount of money it is planning to spend—it is the biggest proposed foreign bank acquisition so far—but also in terms of the type of company it seeks to acquire.

Most foreign banks expanding in the U.S. have followed what might be termed a traditional strategy, the establishment of branches or agencies or the purchase of a U.S. bank. Midland is planning to buy a com-

LABOUR

Postal engineers defer industrial action

BY PHILIP BASSETT AND JOHN LLOYD

POST OFFICE engineers yesterday postponed industrial action over pay which was due to begin tomorrow over their 25 per cent pay claim.

to be approved by a special conference in November. Mr. Tom Jackson, general secretary of the Union of Post Office Workers, said yesterday that the post "could face the worst summer ever" unless major agreements are reached between the union and the corporation.

earlier this year on the understanding that a further rise could be negotiated, once it was clear what other corporation staff would receive.

Warning

Mr. Jackson, who said "I have never seen the Post Office in such a condition in the 40 years I've been in it," listed three elements essential to bring the corporation back to efficiency.

Concern

Whether or not it is required to direct itself of one or both of these investments could depend as much on the political as the legal climate in the U.S.

The resolution is apparently unlikely to pass Congress this session, indeed it may never pass. But with the furor in New York over the Hongkong and Shanghai-Marine Midland deal it is evidence of the critical climate surrounding foreign banks and the "privileges" some still feel they have.

Bank award irks staff

BY NICK GARNETT, LABOUR STAFF

A PAY OFFER which union negotiators rejected will nevertheless be applied by Barclays Bank to its 55,000 clerical staff.

Mr. Eddie Gale, general secretary of the Barclays Group Staff Association, the biggest staff body in Barclays, described the bank's action as "arrogant presumption."

recognised, it said, that staff did not want their scheduled pay rises delayed.

FT CONFERENCE—DOMESTIC BANKING

UK branches face streamlining

FINANCIAL TIMES REPORTER

NEW TECHNOLOGY in banking will possibly bring to an end the branch network system in the UK by the turn of the century.

customers," said Mr. Vine. New technology would considerably alleviate one of Barclays' most costly problems. This was the need to change premises as business expanded and counter systems became overburdened.

network which had grown up in haphazard fashion over the years needed a thorough examination to determine how it should be shaped for the 1980s and 1990s, said Mr. Vine.

branch location strategy was vital. "The basic factors, population, income, competition, will have to be complemented with new factors such as quality, changing habits and assets, behaviour of the customers," he said.

REACTIONS TO OIL PRICE INCREASES

BNOC contracts safeguard supplies

BY RAY PERMAN, SCOTTISH CORRESPONDENT

THE British National Oil Corporation is nearly doubling the proportion of oil under its direct control which it steers to UK refineries.

Lord Kearton, chairman, said yesterday that at the end of last year only 28 per cent of the corporation's North Sea crude was being placed in Britain. But in response to the cut in world oil production, this figure had been increased to 43 per cent for the first half of 1979 and would rise to 50 per cent for the rest of the year.

British Rail surcharges up to £8 for Sealink

By Lynton McLean

BRITISH RAIL Sealink UK was one of the first shipping companies to raise its prices following the OPEC settlement.

Naphtha contract rates likely to rise by 16%

BY SUE CAMERON, CHEMICALS CORRESPONDENT

CONTRACT PRICES for naphtha, a vital raw material for the petrochemical industry, are expected to rise by around 16 per cent in the wake of the latest oil price increases from the Organisation of Petroleum Exporting Countries.

Table with 5 columns: Crude oil, Naphtha, Ethylene, LDPE, LDPE %

Energy costs stay in retail index

BY OAVID FREQU

THE Prime Minister's office yesterday denied reports from Tokyo that there were plans to exclude energy costs from the Retail Price Index.

its present form. Nor was there any intention of changing the formula under which pensions and benefits were paid.

Anticipated

The corporation, however, in anticipation of oil supply problems, had negotiated one-year contracts with break clauses.

£3bn turnover

Higher prices—and North Sea crude would be selling at the top end of the OPEC price range—will increase BNOC's turnover. It had been passing £223m through its books in May, and £250m in June, but expected the average for the rest of the year to be £300m a month.

Relief

said last night that the OPEC price increases had not been as "shattering" as had been expected.

Plateau

Companies such as BP Chemicals, Shell Chemicals and Imperial Chemical Industries are hoping that naphtha prices have therefore reached something of a plateau.

Owen warns on pace of nuclear power plans

BY JOHN LLOYD

A WARNING that the Government may be accelerating Britain's nuclear programme too rapidly came yesterday from Dr. David Owen, the Shadow Energy Secretary.

Hunterston unions fail to settle differences

TALKS AIMED at ending an inter-union dispute which has paralysed the £100m Hunterston iron ore terminal in Ayrshire failed to reach a settlement yesterday.

After a meeting at the Scottish TUC headquarters in Glasgow, both sides agreed to refer the dispute back to their head offices. They will also ask Mr. Len Murray, TUC general secretary, to seek a meeting with the employers, the British Steel Corporation.

British Airways 5% cut

BY LYNTON McLEAN

BRITISH AIRWAYS is to cut its fuel consumption by 5 per cent from November after a request from the Trade Department. The cut is expected to have an immediate impact on services, particularly in Europe, where the state-owned airline uses mainly ageing and fuel-inefficient Trident airliners.

Road haulage costs may go up 3%

BY LYNTON McLEAN

OPERATING costs of road haulage companies are expected to rise by up to 3 per cent as a direct result of the oil price rises.

Labour Party workers strike

A STRIKE by Labour party workers at Transport House yesterday brought the party's London headquarters to a virtual standstill.

Len Horn and Count Basie

LEN A HORNE and COUNT BASIE AND HIS ORCHESTRA IN CABARET 17th-21st JULY 01-629 0591

Hope of early ruling on Civil Service dispersal

BY PHILIP BASSETT, LABOUR STAFF

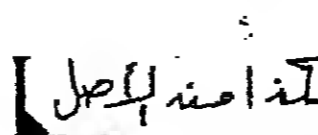
MR JAMES PRIOR, Employment Secretary, told Civil Service unions yesterday that he would press for an early announcement on the Government's decision about the future of its dispersal programme, involving about 30,000 Civil Servants.

Magistrates' court staff in inner London, members of the Society of Civil and Public Services, yesterday voted overwhelmingly to strike if pay negotiations broke down.

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Tickets, with 3-course dinner: £21.30 (few at £26.60) Call or visit Box Office, Monday-Saturday, 11 am-7 pm GROSVENOR HOUSE, PARK LANE, LONDON, W1



THE WEEK IN THE MARKETS

OPEC passes round the hat

week has been dominated by oil sheikhs in Geneva... the worst fears and hopes of the equity market...

of the higher profits expected this year. To do so, it may have to turn in around £55m pre-tax... BAT interims

means that its overseas profits are being converted into fewer pounds... Building profits

groups are not hard to locate. BPB has a stranglehold on the UK plaster-board market...

then, though, equities managed to gain a little... from developments in the equity market...

LONDON ONLOOKER profits, are heading for yet another year of very modest growth...

Producers of building materials are having a difficult time. Behind them lie supplies lost through strikes...

It is particularly well represented in Germany, through a holding in Braas and Co...

four years of lack-growth, Plessey appears taking the bit between the lip... in recent years the company has been spending less...

Despite all this, the interim figures are a reminder that BAT also has enormous strengths... its share of the world's cigarette market...

Two companies which have developed some insulation from this depressing environment announced results last week...

may have a sounder growth base but this is fully discounted in the rating. However the companies have been able to use the recent upswing...

the receipt of there is an overall of £22.5m in nettings but there is still a for an improvement in the way to pay for the higher...

TOP PERFORMING SECTORS IN FOUR WEEKS FROM MAY 31

MARKET HIGHLIGHTS OF THE WEEK

U.K. INDICES

FT ACTUARIES

THE WORST PERFORMERS

MANAGEMENT EXPERTISE

HOW TO INVEST

initial offer at 25p each until 6th July 1979

Small companies in high growth areas are often found to offer good value...

The Managers are part of Hill Samuel Investment Management Ltd...

Today, we manage over £300 million of policyholders' funds...

Application will be acknowledged on day of receipt...

To Hill Samuel Unit Trust Managers Limited

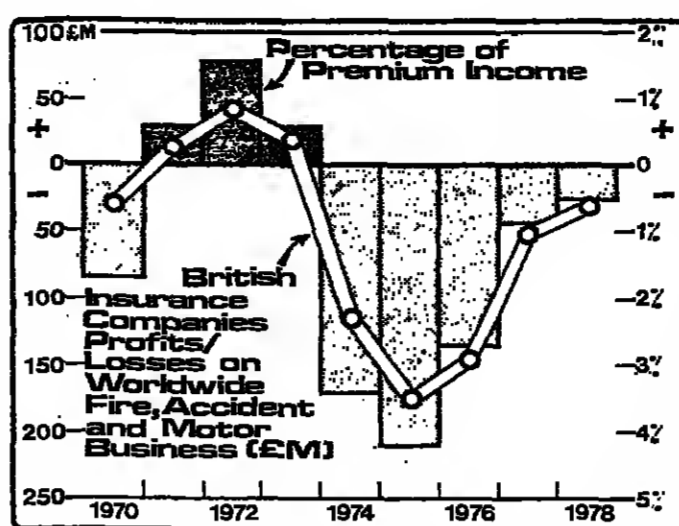
Signature and Date fields

Investment options: Income reinvested, Savings through Life Assurance, Share Exchange Scheme details

A new Special Situations Trust from Hill Samuel

When you're looking for an exceptional unit linked investment - look for an exceptional Life Assurance Company first

London Life LINKED ASSURANCES LIMITED



British Insurance Companies Profits/Worldwide Fire, Accident and Motor Business (£m)

NEW YORK JOHN WYLES

TO BE buried in lava and not turn a hair... the economy is gracefully swooning...

This is a conviction shared by some investors and may be a factor which has kept the market on its feet...

FINANCIAL TIMES Govt. Secs. 70.68 70.72 71.51 Fixed Interest 72.36 72.59 73.29

CLOSING PRICES Day Monday 844.25 -4.85 Tuesday 837.66 -6.59 Wednesday 840.52 +2.86 Thursday 843.04 +2.52

FINANCE AND THE FAMILY

Compliance with a covenant

BY OUR LEGAL STAFF

If a lessee breaks a condition or a covenant of his lease—for instance, erects a fence in his garden where the erection of such a fence is specifically prohibited by a condition of the lease—but the infringement is ignored (though not necessarily agreed to or condoned) by the lessor at the time there is a time limit on any subsequent action to remedy the breach?

Could, for example, ten years pass—after which the landlord could point to the breach of covenant, and demand that the fence be dismantled?

Normally the landlord is entitled to insist on compliance with a covenant, even if he has not done so in the past. However, there may be cases when either by waiver or by estoppel the landlord may be held to have induced the tenant to believe that the covenant would not be enforced in such a way as to preclude the landlord from reviving the covenant. A recent decision in *Brickm Investments Ltd v Carr* (1979) 2 WLR 937, but it must be borne in mind that each case depends on its own particular facts: there is no general rule.

Letting not for a holiday

I am having great difficulty in finding a suitable tenant for a London flat. I am told by accommodation bureaux that if one lets to overseas visitors on a holiday let basis, even up to six months or more and even if they are working here and say so, they would have no security of tenure after the period of the let had expired, and also that the Rent Act does not apply to other than UK citizens. Do you think this correct, and should I take the

risk of letting under these circumstances?

We take the view that extreme caution should be exercised in effecting a letting which is intended to be a holiday letting where the tenants make the landlord or his agents aware that they are not using the accommodation for the purposes of a holiday. We disagree with the proposition that the Rent Act 1977 does not apply to foreign nationals—the Rent Act operates in rem and relates to the letting—not just the lessees. The "safeguard" with foreign tenants is that they usually do in fact intend to return to their own country, and in most cases they carry out that intention.

Widow leaving a house

My mother owns a house in which she lets rooms. A short time ago she went into an old peoples home, probably, but not necessarily, on a permanent basis, and her own rooms remain furnished but unoccupied. In view of your remarks under *Widow leaving a house* (April 21) is she still the resident owner-occupier with the right to give notice to lodgers?

We think that your mother would still be entitled to claim to be the owner-occupier. Moreover, if the lodgers are true tenants they may well not be tenants, but only licensees; in which case they are not protected by the Rent Act 1977 at all.

Executive and trustees

The constitution of a local charity requires trustees "to

deal with property as the executive committee shall from time to time direct." Despite this some members believe that the trustees have a legal right to dispose of property without the committee's authority. What, please, is your view?

We think that the trustees must act in accordance with the lawful directions of the executive committee, and with those alone. Any attempt to dispose of property without such authority could be restrained by injunction.

Earth piled against house

My 1902 house, of sound construction, has a public road running uphill along one side. When the road was made up in 1958 its level covered my damp proof course and air bricks causing damp and rot. My boundary projects slightly beyond my wall. Am I liable for keeping the local authority's earth at bay?

While you might have had the right to require the local authority to retain its earth in 1958, the lapse of 20 years will have enabled the local authority to claim the right to use your house wall for that purpose provided that the depth of earth piled against your house is not increased.

An exemption from CGT

I reside in a "dead" house belonging to my employer and under the terms of Section 36 (3) Finance Act 1977 I am allowed Income Tax relief on the mortgage interest on a dwelling I have purchased for my retirement. At present it is

occupied by my daughter on a Grace and Favour basis.

1—If I should sell this house and purchase another one would I be liable for Capital Gains Tax on the profit which could be to the region of £5-6,000?

2—If I sold the house and did not purchase another would the Inland Revenue seek a return of the tax allowed for years ending 5/4/78 and 5/4/79?

On the bare facts given, the answers to your questions are:

1—A portion of the gain (probably the fraction whose numerator is the number of days from July 31, 1978, to the date of the sale contract and whose denominator is the number of days from the date of the purchase contract to the date of the sale contract) should be exempt from CGT, under section 10(1)(8) of the Capital Gains Tax Act 1979;

2—No, because all that matters, under paragraph 4A(1)(h) of schedule 1 to the Finance Act 1974, is your intention at the date on which each payment of interest was made. You may like to read the free booklet (IR11) on the tax treatment of interest paid, which is obtainable from most tax inspectors' offices (with an updating supplement).

Loss of title deeds

A small family company of which I am the principal shareholder purchased two properties in 1951. The company has been wound up and the properties let, but the deeds cannot be found. What should we do to establish title to the event of the properties being sold?

You should inquire of the

solicitors who acted for you/the company on the purchase in order to ascertain if they still retain any copies of the title deeds. Enquiry should also be made of any bank or solicitors with whom the deeds might have been lodged for safe-keeping. If all else fails you may have to make statutory declarations to show a possessory title, that is, occupation to the exclusion of all others since 1951, and application can then be made to the Land Registry to register the title as a "lost deeds" case. This should be put in hand at once as people who can give evidence as to the use of the property since 1951 may not be available later on.

Transaction a sham

I propose to give my son goods and chattels up to the value of £1,000 in lieu of CTT-exempt cash or investment assets. He has asked me to retain custody and care of the goods (e.g. porcelain, furniture) because he is unable to accommodate them for the time being. After my decease will documentary evidence of this arrangement be accepted for the exclusion of the value of these goods from the CTT liability of my estate? The course proposed is theoretically possible. In practice it presents difficulties both in establishing that there has been a genuine outright gift of the chattels and in rebutting any claim that the transaction is a sham. Much will depend on the particular chattels involved and on the actual circumstances of donor and donee.

Liability for ground rent

I have some ground rents on property which has now been demolished. Could you please inform me who is now liable for the ground rent?

The fact that the house has been destroyed does not affect the liability to pay the ground rent. The tenant remains the tenant of the land and liable to pay the rent.

Arrears of a pension

Although I retired in October last, a technical difficulty has prevented my pension being paid until next month, and I have committed a fair amount. As payment of the whole will be in the tax year 1979-80 will the portion due from October to March fall into this year's income, or may I so elect?

Your tax inspector may be content to treat your pension payments as assessable (under paragraph 3 of schedule E) for the year in which they are actually received, if that is what you want. However, if he includes the arrears in a schedule E assessment for the year to which they relate, you have no statutory right to object.

Capital gains on sovereigns

Many years ago I bought several hundred sovereigns on which I could now make a substantial capital gain. Is it correct that they would not attract tax?

Unless the coins are of a date prior to 1937, it is correct that they would not attract tax on sale.

Central heating and rates

Referring to your reply under *Central Heating and Rates* (June 2), I find that the Local Government Act 1974 applies to England and Wales only. Does this affect the possibility of my resisting a proposal to raise the assessment on my Glasgow house in respect of a recent installation of central heating? You have noticed correctly that the Local Government Act 1974 relates only to England and Wales.

In Scotland there is settled authority that a central heating system is regarded as a heritable fixture and can properly be taken into account by the Assessor when fixing the rateable value of the property.

An attorney and tax

Because my daughter was travelling in India when her 1978-79 Income Tax Return came up for signature, and her date of return to England was uncertain, I signed it on her behalf. The Inspector has now written to our accountants: "I regret I cannot accept Power of Attorney to Miss X's father, as signing a declaration in connection with a claim to relief is considered to be a statutory duty which may not be delegated to an Attorney or other agent." Is the Inspector correct?

The inspector is expressing the longstanding view of the Board, which is unlikely to be tested in the Courts but which would

probably be upheld. Virtually the only cases we know of where an attorney's signature has been accepted have been where the taxpayer was incapable of signing (or of understanding the significance of the act of signature).

The Income Tax Acts betray their 19th century origins in their scant treatment of people going overseas, whether temporarily or for good. Emigrants (and immigrants), for example, have to rely on grace-and-favour treatment under concession A13 in booklet IR1: the corresponding capital gains tax concession D2 contradicts the specific legislation passed in 1965 and now re-enacted as section 2(1) of the Capital Gains Tax Act 1979.

There are anomalies in the time limits for appeals by people overseas. Quite reasonably, the time limit for appeals against rejection of claims does not start to run until the taxpayer actually receives the notice of rejection (by virtue of section 42(2) of the Taxes Management Act 1970); on the other hand, the time limit for appeals against assessments runs from the date the notice of assessment is typed (posted) and, since notices are despatched by surface mail normally, will often expire before the notice reaches the addressee. A taxpayer who receives a notice of assessment which has spent more than 30 days in the postal system has no statutory right of appeal, but

can invite the General Commissioners to exercise their discretion to admit late appeals, by virtue of section 49 of the Management Act, and doubtless they would do so.

Similarly, it is to be hoped that the Board and General Commissioners would exercise their discretions to mitigate penalties incurred (or potentially incurred) as a result of the failure of Parliament to make provision for people travelling or living overseas.

As the work of General Commissioners is watched over by the Council on Tribunals, you may wish to take your concern further by writing to the Council's secretary (perhaps after talking to your colleagues and to your clerk).

This advertisement is issued in compliance with the requirements of the Council of The Stock Exchange and does not constitute an invitation to the public to subscribe for or purchase any shares.

OLD COURT STERLING FUND LIMITED

(Registered with limited liability in Guernsey under The Companies (Guamsey) Laws 1908 to 1973)



Application has been made to the Council of The Stock Exchange for all the Participating Redeemable Preference Shares of 1p each of Old Court Sterling Fund Limited, issued and available to be issued, to be admitted to the Official List.

On 20th June 1979 the value of the net assets of the Company was £34.7m and 3,351,409 Participating Redeemable Preference Shares were in issue or agreed to be issued.

The Company is an open-ended investment company registered in Guernsey providing investors with an attractive means of deploying their liquid funds.

Particulars of Old Court Sterling Fund Limited have been circulated by Extel Statistical Services Limited and copies of such particulars may be obtained during usual business hours from:

N. M. Rothschild Asset Management (C.I.) Limited,
P.O. Box 58, St. Julian's Court,
St. Julian's Avenue,
St. Peter Port,
Guernsey, Channel Islands.
Tel. 0481 26741

de Zoete & Bevan,
25, Finsbury Circus,
London, EC2M 7EE.

History of Money

No.1 MONEY IS THOUGHT TO HAVE ORIGINATED OUT OF RELIGIOUS AND SOCIAL CUSTOM RATHER THAN DIRECTLY OUT OF BARTER

MORNINGTON MONEY is the interest you receive in February and August from an ordinary share investment in the Society which pays **8.75% BASIC RATE INCOME TAX PAID** EQUIVALENT TO **12.5% NET TAX AT 30%**

Mornington Building Society

158 Kentish Town Road, London NW5 2BQ. Tel. 01-267 3871-2,3

Member of the Building Societies Association. Shares and Deposits are a Trustee Security.

NAME _____
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UNIT TRUST AND INSURANCE OFFERS

Schlesinger Trust Managers Limited	Page 1
Hilli Samuel Life Assurance Limited	5
London Life Limited	5
Target Life Assurance Limited	6
Britannia Financial Services Limited	7
M & G Group Limited	8
Tyndall Assurance Limited	23
Gartmore Fund Managers	23

Mornington Building Society

Speaking at the 113th Annual General Meeting of the Mornington Building Society, Mr. Eric Samson, FRICS, the Chairman, said:

"In the year under review our growth has been 19.2%, a better performance than that of most of our competitors. The progress figures of the end of the report and accounts show that we have tripled our assets since 1973."

In reviewing the year, the Chairman reported that management expenses had shown a small increase of 6p per £100 of assets but that overall the expense ratio was lower than the average for all other building societies. The Society has just brought into operation a new IBM computer and this will be expected to justify its expense by its effect on operating costs in the next few years. The Society's reserve ratio stands at 4.15% (for the purposes of trustee status), a small reduction on last year's figure. Liquidity at the end of the year was 14.9% of total assets.

Synopsis of Results for the year ended 28th February 1979	
Shares and Deposit balances	£31,767,366
Taxation and other liabilities	£ 283,774
General Reserve	£ 1,455,765
£33,506,905	
Mortgage Balances outstanding	£27,851,635
Investments and cash	£ 5,227,460
Other assets	£ 427,810
£33,506,905	
Shares and Deposit receipts (including credited interest)	£14,821,093
Withdrawals	£ 9,511,298
Advances & Borrowers	£ 8,729,100

Copies of the Annual Report and Statement of Accounts may be obtained from 158 Kentish Town Road, London, NW5 2BT. Member of the Building Societies Association

FREE TO ALL INVESTORS!

Now claim your FREE copy of this invaluable 1979 Edition of the **INVESTORS** Pocket Reference Guide. Packed from cover-to-cover with the sort of information and data that every profit-minded investor needs to have at his finger-tips. At the same time we will post you details of the proven "Art of Investment" Course.

Many have already taken advantage of this unique home-study course to build "nest-eggs" that millions of investors would envy! Profit as you complete this 12-week guide to successful investment in stocks, shares, and commodities. Written by professional investors, stockbrokers and accountants.

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(No stamp required)

Grandparents!

For every £200 you give, the taxman adds another £85.71!

A Practical Scheme

If you really want to help your grandchildren in a practical way here's a scheme which will make the most of your gift.

All you do is invest on their behalf in a Target Unit Trust and for every £200 you give, the grandchild will receive another £85.71 from the taxman!

This money from the Inland Revenue is a refund of some of the tax you have paid on your income. To ensure that the grandchild benefits fully from the rebate you must be a taxpayer yourself and be prepared to invest for a minimum of seven years.

Simple to Operate

The scheme is very straightforward. Monthly investments (minimum £15) are made by Bankers Order. So once you have set it in motion there is little more to do.

There is no maximum but if the child's income rises above £1,115 p.a. he starts to pay tax like everyone else. There is no limit to the number of grandchildren you can help or, incidentally, any other beneficiaries, e.g. nephews and nieces (not your own children).

Special Account

Target units will be registered in the name of either parent, in a special account designated by the child's initials, so that for tax and all other purposes the units are his, or hers.

They can be cashed in at any time in the normal way, but the units belong to the child, so the proceeds must be used for his or her benefit.

There is a range of successful Target Unit Trusts to which you or gift can be linked offering a choice of income, capital growth or a balance of both.

For full details complete and return the coupon to Target Trust Managers Ltd., Freepost, Aylesbury, Bucks, HP19 3YA, or telephone 01-600 7438.

NO STAMP REQUIRED!

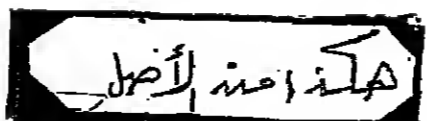
Te: TARGET TRUST MANAGERS LIMITED
FREESTPOST, AYLESBURY, BUCKS HP19 3YA
(A member of the Unit Trust Association)

Please send me details of your Covenant Scheme.

Name _____
Address _____

Not applicable to Eire.
Total funds under management in the Target Group exceed £225,000,000.

TARGET TRUST MANAGERS



YOUR SAVINGS AND INVESTMENTS

EDITED BY EAMONN FINGLETON

Building societies' tax bills are due to be cut thanks to the Budget. This could help them forestall a rise in mortgage rates, writes Eamonn Fingleton

Societies' autumn windfall

BUILDING SOCIETY industry's profitability has been boosted by about £100m a year as a result of a hidden side-effect of the Budget.

Budget's implications for building society profit margins only now being fully appreciated. The transformed profits are bound to strengthen the hand of those in the industry who are fighting a rearguard action to forestall a mortgage rate increase.

Large profits windfall arises from an expected cut in the "opposite" rate, the special rate of income-tax which building societies pay on savers' rest income. The composite is an average and is chosen by the Revenue to get the total take as they would if taxed each building society separately.

stood at 22½ per cent in year ended last April but is cut to 20½ per cent in the current tax year (it is less than the basic rate of income-tax because only half of all building society investors pay little or no income-tax). A cut in composite rate is needed to cut Sir Geoffrey Howe's 3p

in the £ reduction in the basic rate of income-tax and increases in personal allowances.

Normally changes in the composite rate are announced in the autumn—but are backdated to April. So, by August 1, the earliest the societies can implement an increase in their deposit rates, societies will already have clocked up about £35m more profits than they had planned for.

Large savers are deserting the building societies in droves to seek better returns at the banks and local authorities. So the societies are under pressure to raise their main deposit rate, currently 8 per cent, by ½ or 1 per cent.

Some of the industry's doves feel societies' finances are now so strong that such an increase could be absorbed without the need to raise the mortgage rate immediately. And if by the autumn rates generally have fallen the societies could reduce their savers' rate and the threat to 5m home buyers would be over.

The mortgage rate currently stands at 11½ per cent—just half per cent short of the record level hit in the crisis

winter of 1976-77. Then the Bank of England's minimum lending rate stood for a short time at 15 per cent, a full point higher than today. Any increase in the mortgage rate would probably take it to a new record at a time when the speed of the cost-of-living index is rising as already so embarrassing for the Government.

So there is great goodwill to garner if societies can head off the threat to mortgage rates.

If they were to raise the deposit rate by ½ per cent without increasing the mortgage rate, their profits before tax would fall about £33m a month below pre-Budget projections. Such a profit shortfall could not be borne indefinitely—societies have to make an adequate profit each year to top up their free reserves.

But there is no doubt that, thanks to the profits windfall they have already benefited from, societies could maintain such an interest rate structure for three months without much difficulty. The societies' reserve ratios in any case at present average an estimated 3.8 per cent—the highest level in the 1970s.



Trevor Humphries
Hawes: 3p boost

Now you see it...

A NEW withdrawal facility scheme being launched by Solar Life should prove attractive to many less sophisticated investors who want no income from life insurance bonds.

With normal withdrawal schemes, the investor can take up to 5 per cent of his original capital each year, with no immediate tax bill, by cashing-in the required number of units. This means that the number of units held steadily decreases. But if the unit price is rising by at least 5 per cent, the investors' capital remains intact. Solar has found that many investors cannot grasp the point and worry that they are eating away their capital.

These investors tend to be reluctant to cash-in units. So Solar's scheme neatly overcomes the psychological problem.

The initial investment is made into a new fund set up by Solar—the Distribution Fund—which invests in high yielding equities and fixed interest stocks. The income accruing to an investor's holding is transferred every six months to buy units in another new fund—the Solar Cash Fund—instead of being reinvested back in the main Distribution Fund. The Cash Fund is invested in liquid assets so the unit price is guaranteed not to fall. When the investor needs income, he simply cashes-in his Cash Fund units.

The original number of units remains intact. But the unit in the main distribution fund

UNIT-LINKED

ERIC SHORT

price does not get a boost of reinvested income, so its performance will lag behind that of comparable funds where income is rolled-up.

The scheme does ensure that investors do not eat into their original capital inadvertently, a pitfall many investors fell into with withdrawal plans in the 1974 bear market. It also provides the investor with flexibility. Investors paying standard rate tax only can withdraw more than 5 per cent each year without incurring a tax penalty.

Although this scheme is useful in providing income, investors should compare it with alternative investments such as high income unit trusts. They could be a better vehicle, especially for standard rate taxpayers.

A FAMILY SAVINGS PLAN WHICH OFFERS TAX-FREE INVESTMENT

The 'Britannia Family Bond' is a most advantageous family savings scheme. As a qualifying unit-linked life assurance policy issued by the Family Assurance Society, a tax exempt Friendly Society, in conjunction with Britannia Trust Management Ltd, it enjoys complete exemption from tax on income and capital gains.

Premiums of £8.28 per month are paid for only 10 years but the sum invested can continue to appreciate for as long as you wish.

Write for full details and Application Form to: Keith Crowley, Director, Britannia Trust Management Ltd, 3, London Wall Buildings, London EC2M 5QL. Or phone 01-585 2171.

Name _____
Address _____

Crumping Abbey's ace

BUILDING SOCIETIES' rest rate war hotted up this week when the Bradford and Bingley offered a spectacular 10 per cent net of basic rate for five-year money.

It is probably the highest ever from a major society lump sum. And it is the best riposte to the Abbey bond, whose newly-launched Bondshare long-term investment has already cut a swathe through the industry.

Bradford and Bingley is offering a full one point more rest over five years than the Abbey. Both schemes reflect industry's growing detestation to lock in more of savers' long-term investments.

Bradford and Bingley's ace weapon is an insurance policy which allows it to grab tax subsidies to 'give' the returns.

The new scheme, named High-1 Linkplan, is a lump sum plan on the usual building society linked endowment plans regular savers. The saver's sum goes into a special unit at the Bradford and

SAVING

ERIC SHORT

Bingley and is progressively fed into an endowment policy with the Eagle Star, which then immediately redeems the money with the society.

The minimum investment is £600, enough to fund premiums of £10 a month for five years.

The investor can withdraw the lump sum at any time and either pay the premiums from another source or surrender the life plan. If the surrender takes place after four years, there is no tax liability for basic rate taxpayers.

Bradford and Bingley has pitched its terms so that you get a higher yield if you wait five years. The lump sum investment earns interest at the ordinary building society savers' rate (at present eight per cent) and a one per cent guaranteed interest bonus is added to this rate provided the

investor does not cash in before five years. Thus the return after five years for an investor under 40 is 10.67 per cent net, but only 10.30 per cent net after four years.

At the end of five years, the saver has two choices:

- He can add an additional sum and continue the contract for the full ten years.
- He can cash-in and, if he wants, start afresh.

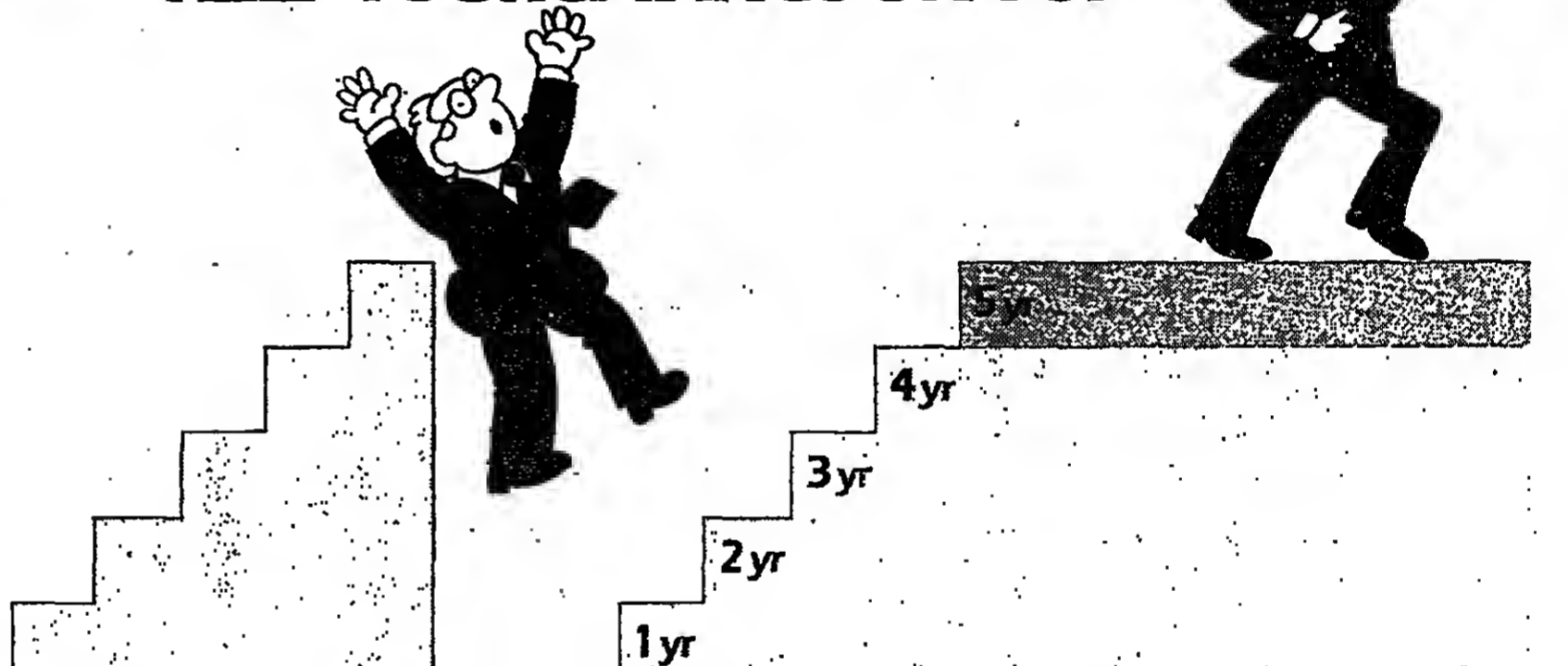
Under current conditions to start afresh is better than to continue the plan. The net yield after five years is 10.67 per cent, but this falls to 9.67 per cent after ten years.

Royal Insurance has a scheme with Britannia Building Society whereby a lump sum is invested into the building society and monthly premiums bled into a ten year with profits contract. This is the first lump sum scheme where the money remains invested in the building society throughout, but which harnesses the life insurance tax subsidy in a paper transaction.

One wonders what the Inland Revenue thinks.

NEW ABBEY NATIONAL OPEN BONDSHARES

KEEP YOUR SAVINGS ON TOP



Many New Escalator Schemes

A lot of new savings schemes offer higher interest the longer you leave your money. But after a few years you've got to start all over again at the lowest rate.

Abbey National Open Bondshares

Abbey National Open Bondshares also offer higher interest the longer you save.

The difference is we don't let you down in the end. After 4 years, your savings go onto an even higher bonus rate... and you can stay there as long as you stay in the scheme.

Also, we have two ways to get you to this big bonus.

The first is the normal STEP method, where you commit your savings for one year only and, with each additional year, gain higher interest as the chart shows.

The second is Abbey's special JUMP system, where, if you feel you can commit your savings for a longer period than one year you can jump straight on to the appropriate higher interest rate. So that if you committed your money for four years you would start immediately on the high 9.50% rate. (Don't forget, tax at the basic rate is already paid. With the basic rate at 30%, 9.50%

is equivalent to 13.57%.)

Whichever method you choose, from year five your savings go onto that unique Abbey bonus platform.

Even if you're not sure whether you can save for so long a period, it makes sense to join the scheme that lets you.

Rate of Interest in	Initial Contracted Period			
	1 year	2 years	3 years	4 years
% p.a.	% p.a.	% p.a.	% p.a.	% p.a.
1st year	8.25	8.50	9.00	9.50
2nd year	8.50	8.50	9.00	9.50
3rd year	9.00	9.00	9.00	9.50
4th year	9.50	9.50	9.50	9.50
5th & subsequent year with Bonus Differential of 2%	10.00	10.00	10.00	10.00

Interest rates based on a Share Account rate of 8.00%. (Rates correct at the time of going to press.) These rates may vary but the Bondshare differential above normal share rate is guaranteed: 1 year 0.25%, 2 year 0.50%, 3 year 1.00%, 4 year 1.50%.

The minimum investment is £500 and your interest can be paid half-yearly or as monthly income. Come on in!

The cost of giving

ITAL TRANSFER TAX is levied where an individual gives the value of his estate, or any part of it, away to other people in his lifetime. It is the most serious way of doing this; but it is not as serious as it seems. It involves taxation; and it is equally chargeable, but it is more expensive, because rates of tax on death are higher than are the rates for lifetime gifts. Over that rate the rates of 60, 65, 70 and 75 per cent apply even if the gift is straightforward and well known. But there is a less universal understanding of what seems to be known as the gross and net rules for gifts.

The principles are essentially simple. The first £25,000 given (over and above the annual exemption of £2,000, the small exemption of £100 per cent year, wedding presents, and specifically exempt gifts), is free of gift tax. Thereafter, £5,000 is chargeable at 6 per cent, so that tax of £250 is to be paid over to the tax collector.

If the gift is made net, the recipient gets £24,750, and the giver takes £25,000. It may not be obvious, but the donor is better off to give the gift net, for he can pay the tax out of his own pocket, and the recipient gets the full £25,000. If the gift is made gross, the recipient gets £24,750, and the giver takes £25,000. It may not be obvious, but the donor is better off to give the gift net, for he can pay the tax out of his own pocket, and the recipient gets the full £25,000.

The donor's cumulative gross lifetime gifts will have reached £27,000.

Tax on £24,000 is £4,575, but the donor has already paid £2,000 for his first gift. There is £2,575 to be paid on the second gift. At this point, it is fair to say that it makes no difference whether donor or recipient pays

TAXATION

DAVID WAINMAN

the tax. The total tax bill is unchanged. So also is the net figure left in the recipient's hands—whether as a net gift, or as a gross gift reduced by the taxpayer's deprivations.

But there are advantages to be gained from the gross route. First, it enables the donor to dispose of specific assets without having to dip into the balance of his estate in order to be able to afford to give away the asset concerned. Secondly, if that asset is real property, and if the recipient retains it, he can pay the tax by eight annual or sixteen semi-annual instalments. Interest will be charged on the amount outstanding in this case, but in a period of high inflation many people would say that the right to pay tax over eight years, even where interest is charged, is a bargain not to be missed.

More favourable still are the instalment arrangements applying to businesses in certain prescribed circumstances. Interest is not charged on the whole tax outstanding, but only on any instalments paid after the annual or semi-annual dates by which they are due. This basis is available on the transfer (whether during life or on death) of a business, a partnership, shareholdings in a company, and of holdings of unquoted shares which meet certain requirements as to value and percentage holding in the company and as to the size of the tax liability on that holding.

It is possible, however, to provide by will that the further tax becoming payable as a result of death should be paid out of the estate of the deceased donor. The effect, since the additional tax concerned is in effect a specific legacy to the original recipient, is to burden the residue of the estate with this extra legacy. It does not alter the estate's aggregate tax liability, since that is based on the total of the gift and the taxable estate passing on death, but it does dramatically alter the way in which the tax falls, and how much is left, net, for the residuary beneficiaries. The result might well be regarded as capricious.

Original net transfer ...	£28,250
Tax originally charged thereon	1,750
Original gross	30,000
Tax at new rates on this original gross £350	
Difference between tax figures allowed to be deducted	1,500
Revised gross amount of original gift for accumulation purposes	£28,500

Tax on the second gift of £24,000 would therefore be only £4,137, compared to the figure of £4,325 calculated earlier. The explanation is simply that when the second gift of £24,000 is superimposed onto the revised, lower, accumulation figure of £28,500 (instead of £30,000), this saves the top £1,500 of tax at 17½ per cent, substituting for it a rate of only 5 per cent on an equivalent amount.

If the donor dies within three years after having made a gift, additional tax becomes payable—because the full rates of tax have to be substituted in place of the lower rates for lifetime gifts. The law says that this additional tax should be paid by the recipient, and it is easy to follow the rationale of the tax calculations if this is what happens.

Tax at the "death" rates applicable after 27 October 1977 on a gift of £24,000 (that amount accumulated onto previous gifts of £28,500) ... £8,275. Less tax already paid ... 4,137. £4,138.

It is possible, however, to provide by will that the further tax becoming payable as a result of death should be paid out of the estate of the deceased donor. The effect, since the additional tax concerned is in effect a specific legacy to the original recipient, is to burden the residue of the estate with this extra legacy. It does not alter the estate's aggregate tax liability, since that is based on the total of the gift and the taxable estate passing on death, but it does dramatically alter the way in which the tax falls, and how much is left, net, for the residuary beneficiaries. The result might well be regarded as capricious.

Fill in the coupon now To: Dept. BS, Abbey National Building Society, FREEPOST, Baker Street, London NW1 6YH.

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YOUR SAVINGS AND INVESTMENTS—2

Find a good insurance broker if you are shopping around for a top-up mortgage, advises Eric Short

Don't go over the top

IF YOU need a top-up loan from an insurance company as part of a mortgage package, look carefully at the terms of the deal. Insurance companies have been stepping up their lending to home buyers lately as the flow of building society funds has failed to keep up with soaring house prices. But with many borrowers desperate to buy the home of their dreams, insurance companies can drive a hard bargain for the extra finance needed to clinch a purchase.

WHO'S TOPS IN TOP-UPS?

Table with columns: COMPANY, MAXIMUM TOP-UP, CURRENT INTEREST RATE, TYPE OF ENDOWMENT POLICY ACCEPTED. Includes Eagle Star, Legal and General, National Mutual, Norwich Union, Royal Insurance, Scottish Amicable, Sun Life.

Skandia's idea

INVESTORS SHOPPING for unit-linked life insurance now have yet another life company with a full range of products from which to choose.

LIFE POLICIES ERIC SHORT

contract where the investor can increase the guaranteed death cover and the premium each year in line with the Retail Price Index. The policy qualifies for all the usual tax privileges.

John Makinson on adventurous investments

Take a flier—on a skyship

THE COUNTRY which brought you the jet turbine, hovercraft and jump-jet proudly presents—the Thermo-skyship. A stake in this latest example of the British entrepreneurial spirit can be yours for £1,000 and Julius Benson of stockbrokers Laing and Cruickshank says the demand for prospectuses has been enormous.

Forty shades of green

"DO I REALLY need a green card?" this week asked a friend intending to take his car and family across the Channel to France. Expecting the answer "Yes" to what he clearly reckoned a rhetorical question, he was surprised when I said "No" and went on to emphasize that it was far more important that he should inform his insurers of his trip and get their agreement, by endorsement most probably, to extend the full cover of his policy for his holiday.

INSURANCE JOHN PHILIP

The green card system was developed in post war years first by insurers operating in Western European countries, and subsequently by insurers further afield. In Eastern Europe and around the Mediterranean; and at one time travellers could reckon to have all their motoring documents including green cards examined at each frontier crossing.

local police will be more familiar with its layout and purpose than with the average British motor insurance certificate. But if he wants to travel further afield, say to Spain, Portugal, Yugoslavia or Greece, then the British motorist must have a green card, or at the frontier, buy insurance sufficient to comply with local laws.

There is a widespread and popular misconception that the issue of a green card gives the motorist going abroad the right to enjoy the same cover as he has at home. But the green card does nothing of the sort—it cannot, because it is simply an international motor insurance certificate: it provides evidence of the fact that the issuing insurers are providing protection for the named motorist in respect of legal liabilities required by law to be insured in the countries for which the green card is valid. This, and absolutely nothing more.

But five years ago, the nine EEC members decided to stop inspecting at "internal frontiers" the green cards of each other's motorists; and almost straightaway similar agreement was reached with eight other countries outside the EEC—Austria, Czechoslovakia, East Germany, Finland, Hungary, Norway, Sweden and Switzerland.

Tremor in the executive suite

MINING PAUL CHEESRIGHT

ANY HOPE of a carefree weekend for mining executives disappeared on Thursday. The decision of the oil producers to establish prices at a level on average at least 30 per cent higher than in 1978 sent, it is reasonable to guess, a tremor around the executive suites of the industry.

Japanese growth will slow next year. The saving factor is that if general confidence holds, the recession could be mild and certainly not on the scale of that in the aftermath of the 1973-74 energy crisis.

But the point is that the base metals industry at least is only just recovering from this last crisis. There is still extensive unused mining capacity in, for example, copper and zinc. And where prices have risen in recent months—copper and zinc again, but nickel as well—this has owed a good deal to producers restraining output.

The American Express International Banking Group has drawn attention to the possibility of a boom in fixed interest bond markets around the world and it is just such a boom which could act as one countervailing attraction for money at present in gold.

Of course the Middle East oil producers, seeking a home for extra oil revenue, could divert funds into gold and this is something the South African mining industry will be anxiously looking for.

Recovery then has been stuttering and there is now a distinct possibility that it could be halted—at least for a time. Certainly the LME took that view when in the first trading sessions after the oil price rise, more than £30 a tonne was taken off the cash copper price.

But the gold price also fell, losing \$4.50 to \$277.375 an ounce on Thursday and closing yesterday at \$278.875. Yet the gold price is supposed to thrive on conditions of economic uncertainty.

Arguably the price was due for a reaction in any case. Although it has risen from under \$350 at the beginning of May, the narrower daily trading ranges of the last fortnight had already suggested that the advance had run out of steam.

Traditionally, conditions of strict debit and tight money do not suit the gold market and a period of such stringency already seems to have started.

EXPATRIATE? YOU need specialised Financial Advice. WE provide it! ASHLEY HARRISON & CO. LTD. 46 High Street, Solihull Tel: 021-704 8948

seners. So the British motorist who relies solely on the European third party cover provided by his policy can be short even of injury liability cover that he takes for granted in his daily motoring at home.

But of course he is short of much more. The average "comprehensive" policy not only insures the car against damage, fire and theft; it pays for some medical expenses and provides limited accidental injury benefit. It gives limited luggage cover. None of this does the motorist get, if he relies on his EEC clause, if he does not ask his insurers to let him have the full protection of his policy.

The "comprehensive" motorist enjoying all NCD and taking a group two or group three saloon car for a fortnight's holiday can expect to pay premium in the £6 to £10 range—but circumstances alter cases: for example the father, who wants his newly qualified teenage son to drive may well have to pay rather more, and accept a substantial restriction of his damage cover while his son is driving. And, of course, premium rises sharply for higher performance cars or for longer than average holidays.

M&G Guaranteed Bonus Bonds

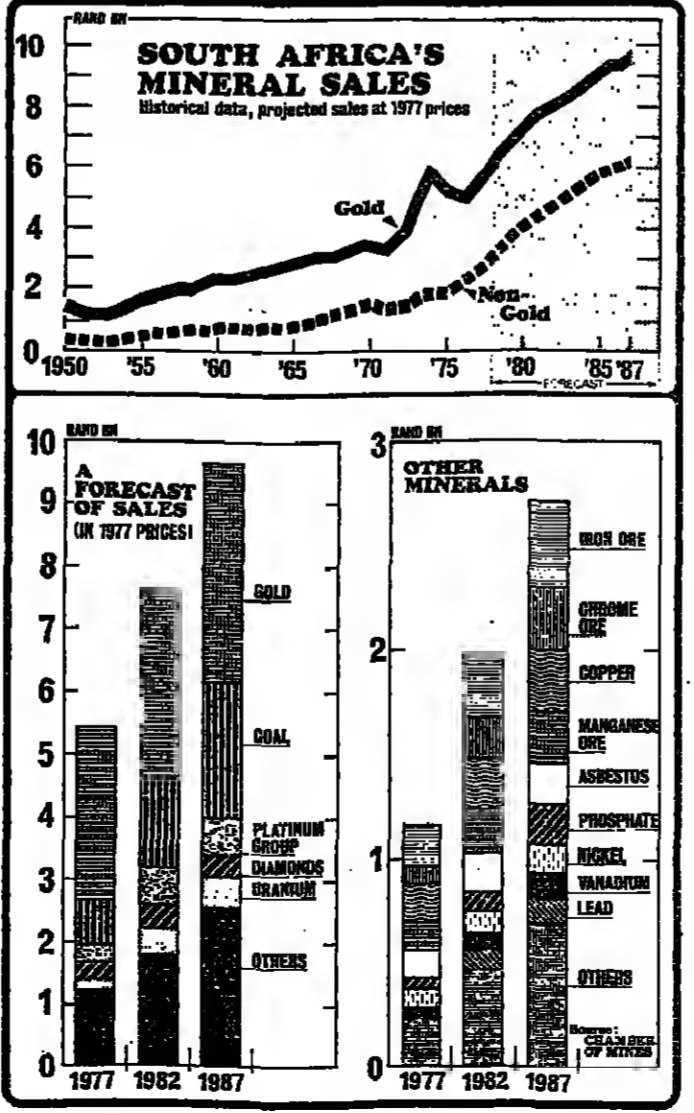
Advertisement for M&G Guaranteed Bonus Bonds. Features a large '9.5%' and '13.57%' with 'Act before 28th JULY to obtain full first year bonus'.

Here is a new investment from M&G designed for investors who need a high, fixed income paid free of basic rate tax, plus a guaranteed return of capital at maturity. It makes an excellent home for your money in these times of general uncertainty and fluctuating interest rates.

DEFINITION M&G Guaranteed Bonus Bonds are single-premium endowment assurance policies with guaranteed cash bonuses. They mature at 28th July, 1984, and incorporate a valuable conversion option.

EARLY SURRENDER You may cash in your holding of Guaranteed Bonus Bonds at any time you choose. The amount you would receive will depend on interest rates at the time. At present you would receive 95% of your original investment.

Proposal Form Limited Offer. Includes fields for name, address, telephone, and investment details. M&G logo at the bottom.



Handwritten signature 'John Makinson' at the bottom of the page.

This is luxury you can afford.

The new Renault 30 TX. At a little over £8,000 on the road, it's smoother than a '61 claret.

All-round, fully independent suspension evens out the most uneven of roads.

You'll find its velour-covered seats as comfortable as your favourite armchair.

Thick carpet inside so gives the impression that you're driving on thick carpet outside.

And what's smoother than a V6 engine with fuel injection and an automatic gearbox?

Alternatively, five manual gears give a top speed of 117mph.

At a steady 56 mph, you can travel 35 miles on a gallon of petrol.

Now let's take you behind the leather-trimmed steering wheel for a moment.

Electronic ignition means smoother and easier starting.

Power steering makes light work of driving.

You'll see the world through tinted windows. The front windows operate electrically.

And when the sun comes out, it can come into your car at a flick of a switch.

Via the electric sunroof. All the latest controls are housed in something you probably haven't seen lately.

A real wooden fascia. You will also get stereo sound from the radio and cassette player that's fitted as standard.

And when the car finally rolls to a halt in your driveway, you'll find we haven't forgotten any finishing touches.

Lock the driver's door and you automatically lock the other three doors, the

hatch-back and even the petrol cap.

Front and rear bumpers are rubber re-inforced for one simple reason:

It's hard to make an unsightly dent in rubber.

And the halogen headlights are kept clean and bright by their own wash/wipe system.

Alloy wheels and an exclusive range of colours make the 30 TX a pretty exclusive looking car.

Your nearest Renault dealer would be more than willing to let you test drive it.

RENAULT 30TX.

Renault recommend **elf** lubricants

It's like driving on kerb to kerb carpet.



SPORT

No trouble for powerhouse Borg

TENNIS JOHN BARRETT

UNWRAPPING HIS most devastating form of the week, Bjorn Borg smashed his way into the last 16 of the men's singles at Wimbledon yesterday by crushing the American Hank Pfister 6-4, 6-1, 6-3 in 91 minutes. Borg has been suffering from a strained left leg, sustained in his opening match against Tom Gorman on Monday, and Pfister must have wondered what on earth would have happened to him had Borg been fully fit.



Tracy Austin (U.S.), the number four seed, swept to a two set 6-2, 6-3 victory over fellow American Betty Ann Stuart in the women's singles yesterday.



The favourites steam on: Borg, Connors and Navratilova.



McEnroe: the threat.

respectable look, and indeed even managed to achieve his lone service break of the match in the fifth game, the champion moved impressively and imperceptibly as ever to victory.

The third seed, Jimmy Connors, was troubled only a little more than Borg in thrusting aside the challenge of the South African No. 1 Johan Kriek 6-4, 6-1, 7-6, but easily the most entertaining men's match of the afternoon saw Britain's Mark Cox defeat the 21-year-old Frenchman Gilles Moretton 3-6, 6-7, 6-1, 7-6, 7-5 in 3 1/2 hours.

In a pulsating final set Cox saved six match points and Moretton saved four before finally a Cox forehand down the line was called in, leaving Cox the winner against a clearly unhappy opponent who thought it had fallen out.

The women's competition moved into the last 16 calmly and free of shocks. The defending champion Martina Navratilova comfortably defeated Rosie Casals 6-3, 6-3, the No. 2 seed Chris Evert Lloyd conceded only one more game in defeating Kathy Teacher 6-4, 6-3 and the 16-year-old Tracy Austin had no problems against Bettyann Stuart winning 6-2, 6-3.

Typically, Virginia Wade, seeded fifth suffered a wobble or two before overcoming the German No. 1 Sylvia Hanika 6-3, 7-6 on No. 2 court, where some famous names have suffered over the past few days. The 19-year-old Miss Hanika, a losing finalist to Miss Austin in the Italian championships, provided a nervy Miss Wade with comfort by playing even more erratically than the British girl. Twice she double faulted in loss her service, and a spurt of nine points in a row took Miss Wade to within comfortable range of the first set which she proceeded to win in half an hour.

A Russian car maker is on its way to making useful capitalistic profit from an investment in golf sponsorship

Soft-selling and hard words at the Belfry

GOLF ROGER PAUL



IT IS possibly not every day that a car made on the banks of the Volga River, 600 miles south-east of Moscow, becomes the inspiration for a golf tournament played right in the middle of Britain's vehicle building industry. But this week Lada Cars is providing something like £55,000 to support the English Golf Classic played at the Belfry, near Sutton Coldfield—itsself situated roughly half way between the motorised outposts of Coventry and Birmingham.

Guido Togliatti. The place used to be called Stavropol. However, Lada intends that its cars will both capture and keep a portion of the British market, and has launched a £500,000 marketing campaign on television. This tournament is extra to that commitment, and already it looks a bargain.

As there is a total of 15 hours of television, Lada estimates that there will be at least 15 minutes when the name Lada is actually on the screen, not to mention the subliminal effect of the viewers knowing that they are watching the Lada English Gold classic. That kind of exposure would cost them around £150,000 at peak times, not to mention the £40,000 which the commercial cost them to make in the first place. Or indeed to mention the coverage of the tournament itself in every major British newspaper.

being played here in 1981 should not be entertained. Mark James, another man of definite opinions, proffered the thought that the course would not be ready for "the Lincolnshire Ladies Alliance" jet alope the Ryder Cup. These are serious allegations, for The Belfry is the home of the National Professional Golfers Association, and both the course and the headquarters are supposed to be a showpiece. Unfortunately, there is more than a crumb of truth in what is being said. The course is hard, it is cracked in places and it does need a lot of top soil. But of course top soil is an expensive commodity, particularly in the quantities that would be needed for the Brabazon course, not to mention other 18 hole courses, in the complex, the Derby.

YACHTS AND POWERCRAFT

Advertisement for Europress N.V. featuring a yacht and text describing its features like double staterooms, adjustable props, and various electronic equipment.

TRAVEL

Advertisement for SPA HOLIDAYS BADEN SWITZERLAND, featuring a first-class hotel with a bathing pool and various services.

Advertisement for COURAGES HOMME clothing, featuring a man in a suit and text describing the collection of superior wearables.

Finding the openers is the task

emergency number one for England in Australia, the West Indies and South Africa. First there is the very real threat from the new ball in the hands of international bowlers, all eagerly pressing for that vital early breakthrough. Secondly, it is hard, both physically and mentally opening after spending a day and three-quarters in the field, or trying to bat out for that last half hour—which always seemed so much longer—with little to gain in the matter of runs and everything to lose.

EDUCATIONAL

Advertisement for ALL YOU NEED IS FRENCH, offering French language courses for individuals and groups.

AIRCRAFT FOR SALE

Advertisement for BRAND-NEW CITATION JET, a four-seater aircraft with full crew.

HOLIDAY ACCOMMODATION

Advertisement for VILLA TO LET, a 4 bed, 4 bath, sleep 10 villa in the mountains.

ART GALLERIES

A collection of small advertisements for various art galleries and exhibitions, including Agnew Gallery, Hamiltons, and others.

PUBLIC NOTICES

Public notices from Hampshire County Council regarding council tax and other matters.

RAMSGATE TO LET NEW OFFICES

Advertisement for new offices in Ramsgate, available for immediate occupation.

HANOVER STREET W1

Advertisement for Hanover Street W1, a luxury furnished office space.

Advertisement for JACOB GORDON LTD. COUTURE FABRICS, featuring a sale now on at 19 South Molton Street, London, W1.

Advertisement for Beautiful Handwood Furniture, featuring a dining table and chairs.

Advertisement for GARDEN SEAT & TABLE, featuring a garden seat and table set.

Advertisement for SWISS FABRIC SALE, featuring fine dress fabrics.

Advertisement for Eye in the Sky, featuring aerial photography services.

Advertisement for ANNABINA Dress Designers, featuring original wedding dresses.

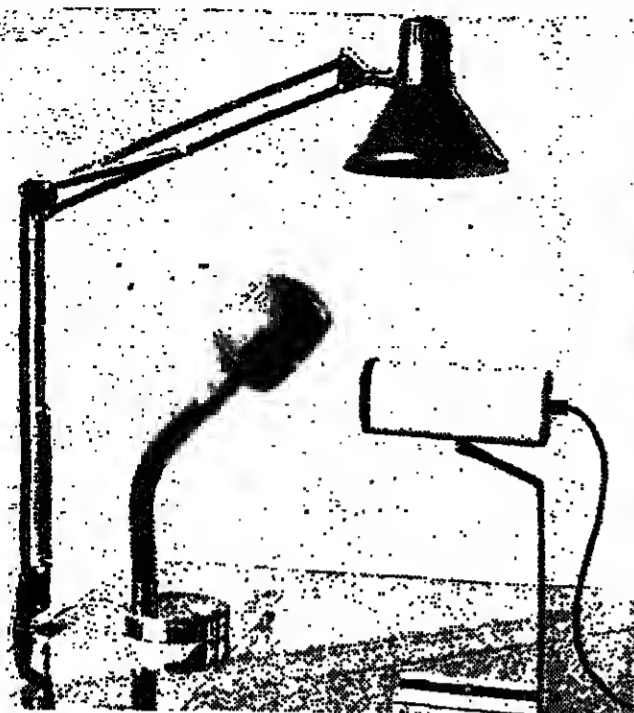
Advertisement for TYPEWRITERS, featuring a variety of typewriter models for sale.

Jeffiolito

HOW TO SPEND IT

by Lucia van der Post

Light on the matter



For dining out of doors this hurricane candlelight is ideal. It has a cast-aluminium base, painted white, and a glass protector for the candle.

Drawing by Robin Cole

One idea for eating out-of-doors—a tin, shaped like a beehive and filled with yellow citronella scented wax.

or reading lamps are of utmost importance and paradoxically, are very difficult to track down. Debenhams stores seem to be looting their lighting departments very nicely and 50 of their stores now have three reasonably priced and working lamps.

£7.50 (a free-standing version is £10.50). In the middle is a flexible-necked adjustable reading lamp in ochre or sand. It is £8.50 and if you are doing up a whole room you might like to know that there are matching ceiling and wall lights as well.

Shooting socks

Any man in your life is of the hunting, fishing and shooting sort Rosemary Macindoe very special shooting socks to order and would make a very special present.



Drawing by Liz Gill

Travel with a tube



A singularly unattractive looking object, but obviously eminently practical, is the Suppa Sippa. It is basically a tube, about 14 ins long, which has a hook for holding or fitting over ledges and a malleable plastic straw at one end.

Leaf motif

Garden Crafts of 158 New Kings Road, London, SW6, is an old-established purveyor of garden accoutrements and it seems to have a very wide selection of things both useful and amusing for improving any garden, whether town or country.



Drawing by Frank Wheeler

When in France...

As the holiday season moves into full gear, in villas all over the Continent those British who prefer to cater for themselves will have the chance to explore the mysteries of the local markets and corner shops.



squash if your children do not spend time on it. I do my unclassy version of Sole Normande. It uses any kind of flat fish fillets (plaice is ideal) and varying accompaniments; I call it:

Filets de poisson à la Villersolle (for 4) Eight single or 4 double fillets of flat fish; 1 small onion, chopped; one-sixth of a litre of dry white wine (plus a little extra for mussel-opening); 1 litre mussels (or cockles, clams or even squid); 125g large peeled shrimps, prawns or crayfish; 8 whole prawns; 125g button mushrooms; 2 egg yolks; 150g cream.

Open the mussels in white wine over high heat, remove from their shells and reserve them, straining the liquor into a small heavy saucepan. Treat similar shellfish in the same way: cook cut-up squid in butter. Cook the mushrooms quickly in butter, drain them and add their juice to the mussel liquid. Peel the whole prawns' tails, but leave their heads on. Beat the egg yolks with the cream.

Butter a large oven dish, lay the skinned fillets in it and dot with butter. Cover with white wine and heat gently in simmering-point on top of the cooker. Then put them in a preheated 350 F (180 C, gas mark 3) oven and cook, covered, for about 10 minutes, until just firm.

Carefully drain the liquid from the fillets into the saucepan and keep them warm. Now add the onion to the collected liquor and reduce like mad to less than half. While you're doing this, gently heat the shrimps and prawns, mussels (or whatever) and mushrooms in three different small saucepans. Strain the reduced liquid into the egg and cream mixture, discarding the onion: season, return to the pan and cook gently until thickened. Add the mushrooms, pour sauce over the fillets, arrange the shrimps and mussels round the edge and decorate with whole prawns. Serve with plain white potatoes or spinach. Bon appétit.

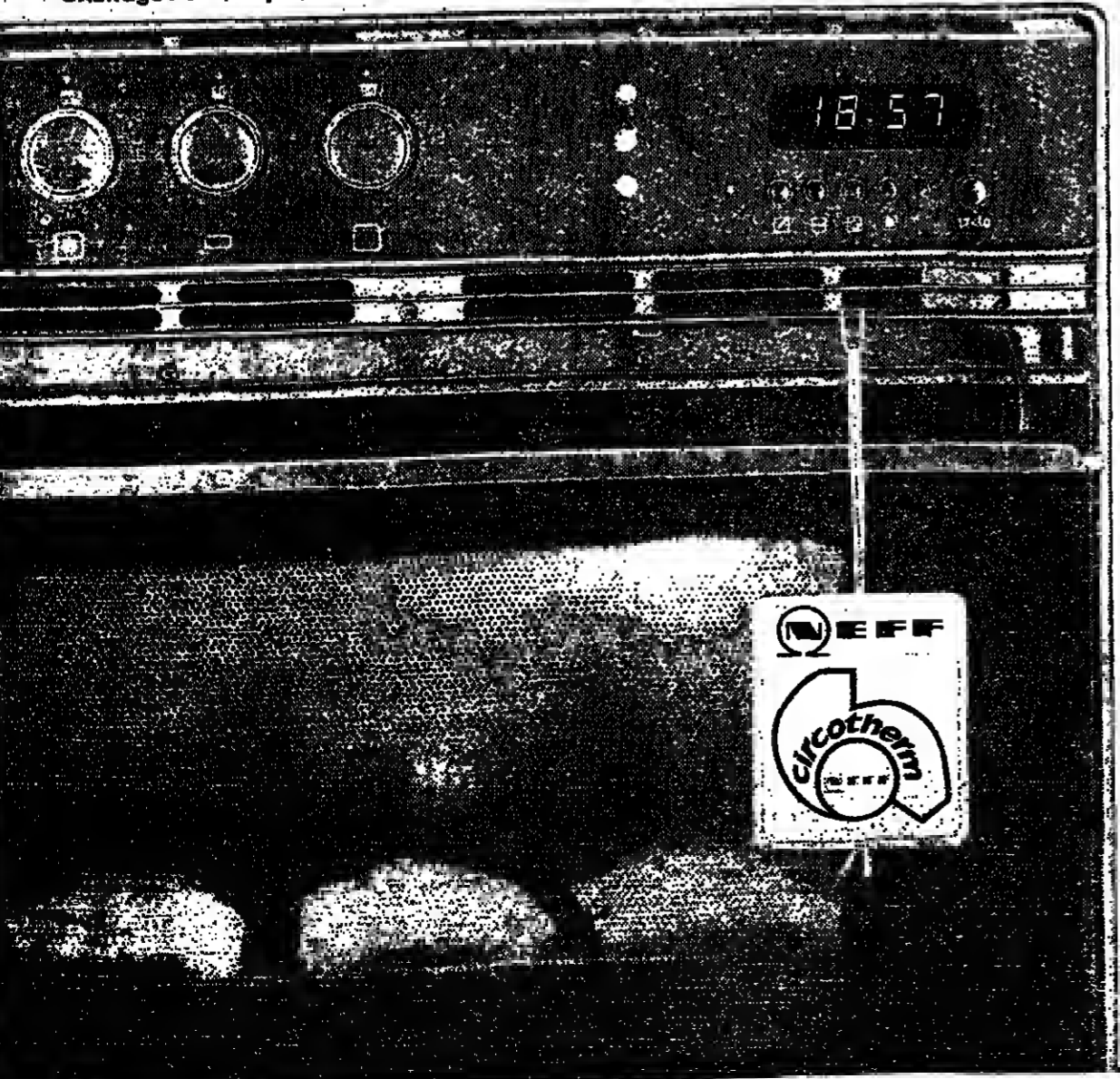
Then there's cheat food. Knorr soups don't have the gelatinous quality of those sold over here, and there are some interesting kinds: pistou, pesto, andalous. Tins of Liebig gazpacho are excellent, if dear. Don't sniff at other tins either: maquereaux au vin blanc are very acceptable, salsifis is fine in cheese sauce (you could cheat further and use a packet). Lentils are good too and also as a salad with lots of chopped onion and a mustardy vinaigrette.

Frittatas are simple: fromage frais on its own with sugar or plus fruit; peaches sliced into large glasses, sprinkled with sugar and just covered with red or white wine. (Eat them soon afterwards, though.) Strawberries respond well to port; bananas to calvados, sugar and cream. There's also mont blanc—sweet chestnut purée set off by that sharp cream.

But if we really want a blow-out, and I'm in the mood to

Dial a dinner party for 30.

Two rugby teams for dinner? Or maybe all the relatives arrive at once. Don't turn a hair. Just turn a switch on your Neff De-Luxe oven. And 'Circotherm' our unique hot air cooking system takes over.



Postscript

In last week's recipe for mushroom stalk and basil soup the quantities for the mushroom stalks were left out—many apologies. Readers who are longing to make the soup might like to make a note that the stalks from 2 lbs of mushrooms are about the right amount.

Readers who were interested in Buyers and Sellers' special offer of Candy 290 dishwashers last week might be interested to know that whereas on most Saturdays something like four or five dishwashers are sold, last week well over 100 were sold.

Although the special one-day offer of a cost-price slightly scratched Candy 290 no touser stands the two stores at 120/122 Ladbroke Grove, London, W.10 and 72, Uxbridge Road, London, W.12 still have many other models at reduced prices on sale.

ONE OF the problems with accumulating possessions, as most of us tend to do as we go through life, is that they become more and more of a worry. Going on holiday for us used to pose an endless series of problems over things like house plants, the dog, burglars, what would happen if the pipes burst and so on. We've solved some of the worries by a combination of a burglar alarm system (the Bunch system I wrote about over a year ago) and a series of house-sitters. However, not everybody knows somebody who can house-sit just at the required time but a firm called Home-minders aim to provide a kind of houseminding service.

They will do almost anything you want done while you are away—they will water the plants, feed the cat, forward the mail, stock the fridge, turn the heating on or off, check the pipes, organise the dry-cleaning, be in for delivery services—you name it, they'll do it. They don't actually provide house-sitters (i.e. people who live in permanently) but almost anything else they can cope with.

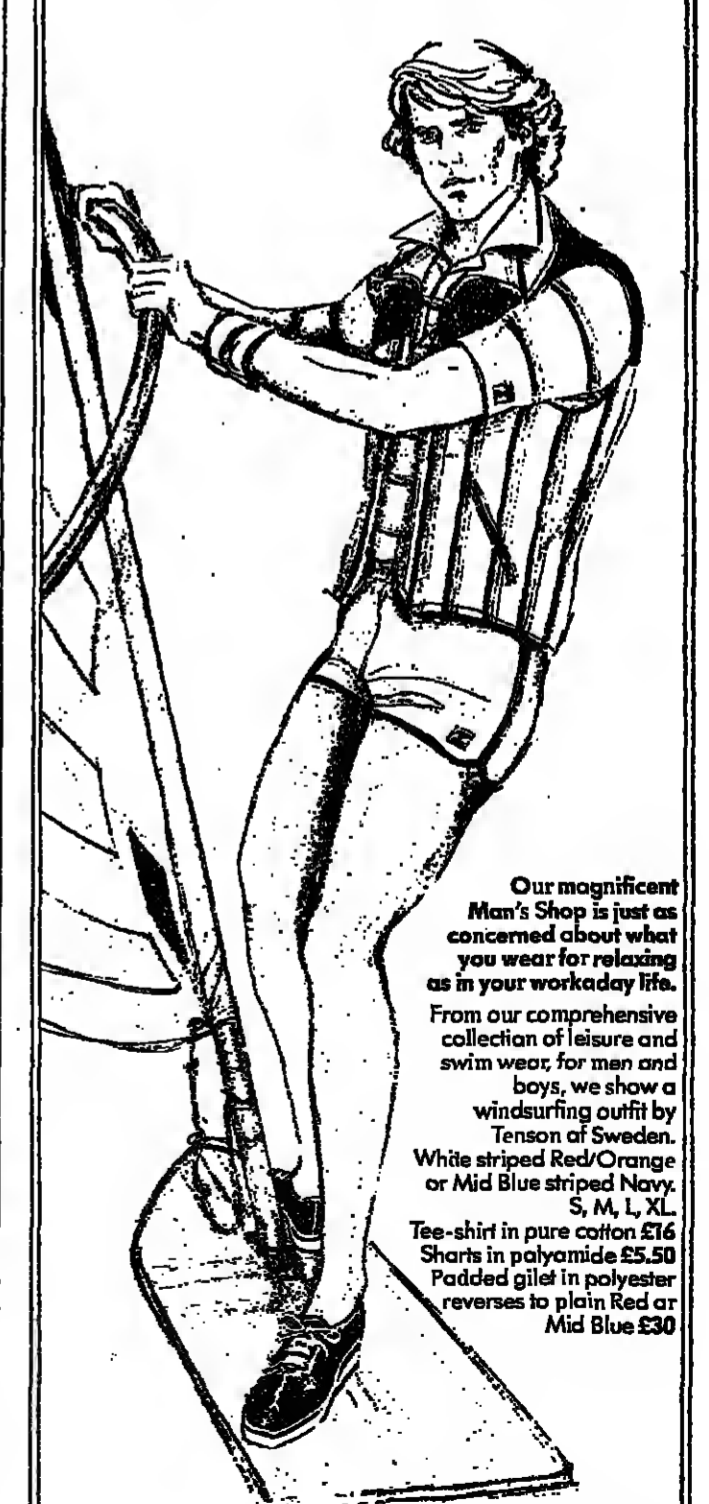
They find that most of their clients on a fortnight's holiday want them to call in three or four times, mainly to water the plants, feed the cat and keep a general eye on things. The charge for this would be about £25—not much when added on to the total holiday cost. However, because the service they offer is so individual it's impossible to quote exact prices—if you think they could provide what you need ring them on 01-837 5835. Their address is 28, Launceston Place, London, W.8.



ENTERTAINERS A beautiful glass. Generously proportioned with a graceful fullness, it adds style to any drink and any gathering.

Fully blown and well-presented in boxes of six. British made Entertainers make a fine gift. Sherry or port, wine, mixed drinks, brandy, goblets and highball glasses. From around £2.50 per six.

Dress For Action



Leisureman. Ground Floor. Carriage free within our van delivery area.



ARTS

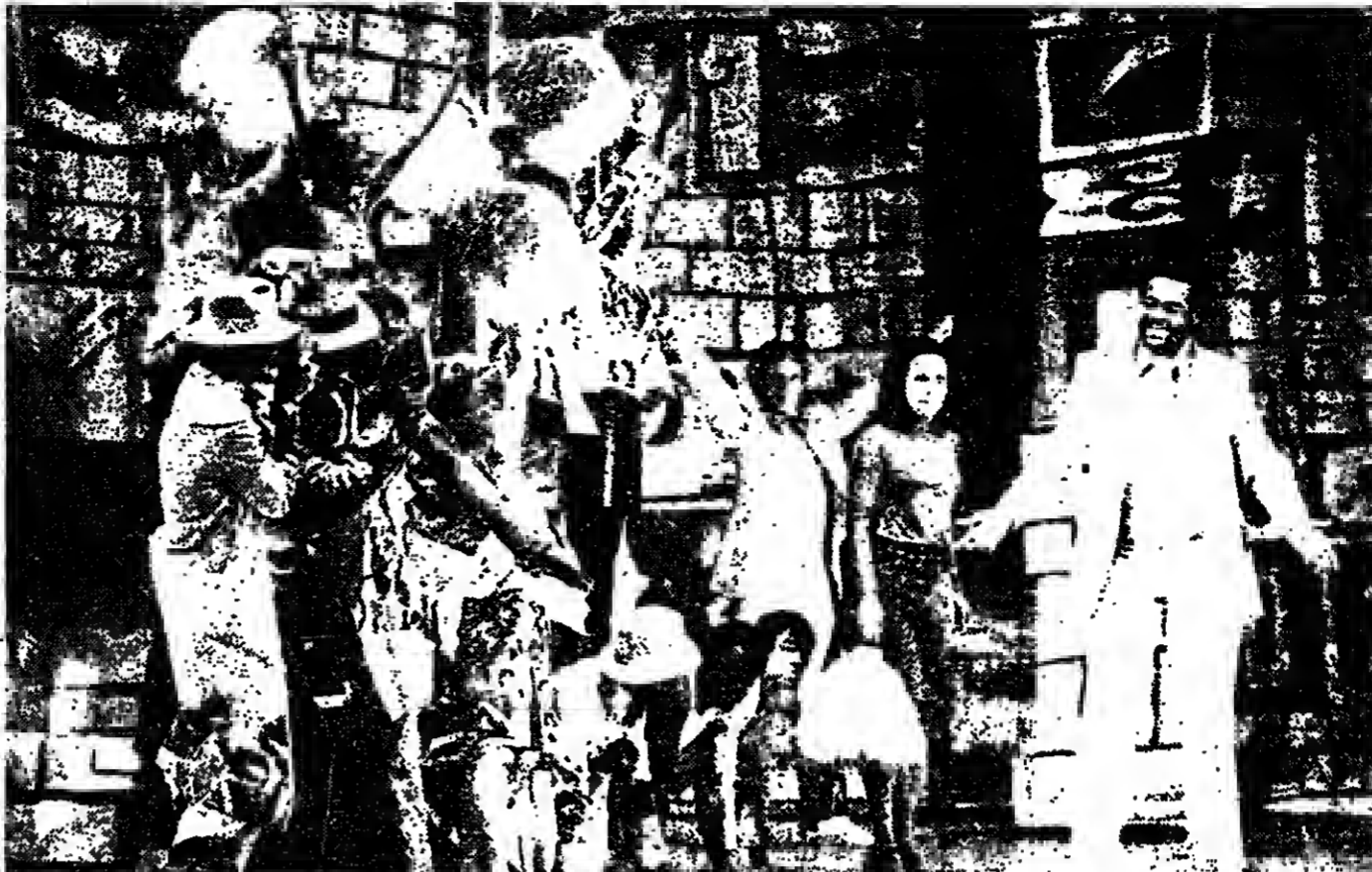
The ups and downs of Old Masters

Very some surprising... Christie's sale... Old Master paintings... The most highly... a Frs Bartolomeo...

ANTHONY THORNCROFT

American première of The Ice Break

White Covent Garden was reviving The Ice Break, the Opera Company of Boston was giving the American première of the piece...



The arrival of Olympion (Curtis Rayma) in the first act of The Ice Break

Cécile Ousset

Cécile Ousset has already been called phenomenal in these pages: and indeed she is that— an extraordinary pianist of apparently limitless technique...

She began with Beethoven's Pathétique sonata op. 13—a leisureed, carefully drawn account, powerfully driven, unerringly aimed...

Rival to Disney

Unway commercial San Francisco's Pier 39... bizarre mock-antique... marina... the biggest visitor...

entrepreneur and chairman... 51-year-old... the waterfront... the start of construction...

National Book Awards... The Arts Council of Great Britain has announced a major new series of literature prizes...

I heard a second performance... Richard Friedrichs brought exactly the right sombre, troubled yet noble note to Lev... Between these artists and their London colleagues...

way to make their merits and beauties seem paramount... their possibly limited points comparatively unimportant...

wreckers' ball, in days when cinema audiences dwindle... Others have become the hives of the St. Louis, Pittsburgh, Vancouver, Columbus and Oakland Symphonies...

CONCERTS

ROYAL FESTIVAL HALL TOMORROW at 3.15 p.m. PETER KATIN CHOPIN RECITAL

LONDON SYMPHONY ORCHESTRA ANDRE PREVIN DIMITER PETKOV LONDON SYMPHONY CHORUS (Gentlemen)

STANLEY POPE PHILHARMONIA ORCHESTRA MOZART: Overture, The Magic Flute MOZART: Symphony No.41 (Jupiter) BRAHMS: Symphony No.2

QUEEN ELIZABETH HALL TUESDAY NEXT 3 JULY at 7.45 ALLEGRI STRING QUARTET

ROYAL ALBERT HALL VIENNESE EVENING VICTOR HOCHHAUSER presents SUNDAY 8 JULY at 7.30

TCHAIKOVSKY Piano Concerto No. 1 Nutcracker Suite OVERTURE "1812"—Cannon and Mortar Effects

WIGMORE HALL TICKETS FROM WIGMORE HALL, 38 WIGMORE STREET, W.1. (01-235 2141) Manager: William Lyne

MONTEVERDI VESPERS Played on original instruments by Candlelight THE RICHARD HICKOX SINGERS THE LONDON GABRIELI ENSEMBLE

CHRIST CHURCH SPITALFIELDS 35th ANNIVERSARY CONCERT FRIDAY NEXT 6 JULY at 7.30 p.m.

VICTOR HOCHHAUSER presents SUNDAY 1 JULY at 7.30 GUARDS BANDS SPECTACULAR The Massed Bands of Grenadier Guards, Coldstream Guards...

VICTOR HOCHHAUSER presents Direct from China the Legendary PEKING OPERA first time in London for 25 years... OPENS TUESDAY NEXT until July 14 at the LONDON COLISEUM

Royal Opera House The Royal Opera 6.30, 8.15, 10.15, 12.15 July at 7.30 p.m. DOMENICO

ARTS 2

The Middleton way

Thomas Middleton whose A Chaste Maid in Cheapside was broadcast this week (Radio 3, June 24) is an acknowledged influence on the most radical writers among our contemporary playwrights.

RADIO

ANTHONY CURTIS

A proliferation of incidents in its stride provided we can readily identify who is speaking. Among its strong team of principals Martin Jenkins's Radio 3 production had Paddock as the voracious London goldsmith Yellowhammer eager to barter his daughter (Sarah Badel) and Cambridge educated son Tim (Andrew Branch) as readily as his wares in the cutthroat metropolitan marriage market.

Massey the new Philanderer

Daniel Massey has now succeeded Dinsdale Landen as Leonard Charteris in Christopher Morahan's exuberant production of Shaw's second play in the National's Lyttelton Theatre.

The tribulations of the Yellowhammers might well have served the average dramatist with enough mileage for an entire evening. Middleton compounds them with those of the Kix's (Stan Phillips and Peter Jeffrey) who cannot protest, thus forfeiting the inheritance of the Touchwood Seniors (James Laurensen and Josie Kidd) who cannot stop protesting; and a really dreadful individual called Allwit (Richard Briers giving the only subtle performance in the production) who, in exchange for a comfortable subsistence, permits the vicious Sir Walter Whorehound (Norman Rodway) to go his procreating for him with the connivance of Mrs. Allwit (Patsy Davies).

That is by no means a comprehensive list of those who play who have turned the act of procreation into a perversion out of an insatiable cupidity, but it will do. What should hold it all together is our sense of a soft London underbelly pillulating with such creatures (the true parallel is Dickens not Brecht). Any sense of an overripe lack of padding from this production, punctuated by bursts of satirical music by Christopher Whelan, indeed a firm director's control was nowhere much in evidence and some performances inevitably degenerated into caricature.

Mr. Massey's Leonard is more bluffish than Spavio to appearance, with a fine line of woolliness mischievousness and a silken voice that threads in and out of the aphorisms with deceptive ease. The production strikes me as being particularly successful at working towards its climaxes, notably the pursuit of Charteris around the Ipsen Club by an incoherent Julia, and Paramore's delight when Julia threatens to neglect him ("You have called me Percy! Hurray!"). Penelope Wilton is gorgeous as Julia, John Standing impeccable as Paramore. The sets and costumes are as handsome as ever.

Victoria Vivat

His latest miscellany of Victorian painting, that with characteristic ebullience he calls "The Victorian Renaissance" is exactly what we have come to expect of Roy Miles at this time of year, a most enjoyable and never less than interesting collection of work of the period; and if some items are perhaps just a shade more equal than others, and the show as a whole a fraction arbitrary in its selection, ranging as it does from Landseer and Sant to Byam Shaw, Strang and Tukey, a few choice things make the trip to Duke Street, St James's a necessary diversion.

Amongst those that stand out are a fine early portrait by Alma-Tadema of Miss Laura Eppa, painted in the month that he married her, and a tiny water-colour by Walter Knevet, that, in addition to its manifest charm, is something of an art-historical curiosity, being a portrait of the artist's daughter, later the wife of William Rothenstein and thus the mother of our own Michael and John. And the Charles Leslie genre piece of 1847, of children playing at coach-and-horses on the furniture, with the elegant adolescent beauty the passenger, and the two youngest sisters supplying what the critic of the day called "the necessary quadrupeds," is my own particular favourite.

The undoubted coup of the show is the Burne-Jones set, the four panels of the seasons which have a wall to themselves and look magnificent. Painted around 1870 they remained amongst the artists' own favourite works, and here they hang as obvious museum pieces, Spring freshly and simply personified, Summer draped more diaphanously, Autumn and Winter (shown here) positively statuesque. Mr. Miles is to be congratulated not merely on bringing the set to us but on contriving to sell it intact. The good news is that, though the foreigners clustered around like nobody's business, it is to stay in this country, where it is indeed intended that it should be available for museum display.

Six Characters in Search of an Author

Pirandello's fascinating play, to which a rehearsal for The Rules of the Game is interposed by a family wanting the company to act out their own lives instead of Pirandello's fiction, calls for playing of the greatest subtlety. The players must be shown, though only momentarily, in the play they should be playing. The family, the eponymous six characters, must be shown as themselves and also as amateur actors playing themselves to the satisfaction of the director. And the company must be shown trying, with a minimum of rehearsal, to play the parts demonstrated by the intrusive family.

It is clear that Pirandello knew as much about directing in the theatre as about writing for it. True, some of his precepts have become out of date. "We can't have a banner on the stage saying where we are, or change the scenery half a dozen times in every scene," says the director crossly, not realising that even as the play was being written, in 1920, Bertolt Brecht was busy arranging to have that kind of thing. It might have been interesting if John Linstrom in his new translation had substituted prejudices of our own time. "We can't have too many intervals!" his director might say.

The production at the Greenwich Theatre under Phil Young hardly manages the required subtlety. It is very slow, a fact which when so many points have to be insistently repeated and repeated. At a vital moment in the final act, when the family's little girl is drowned in the fountain and the little boy is found to have a pistol in his pocket, their mother and the other son are parked downstage, when they might be almost anywhere else, concealing the fact that it is half the house, Philip Stone as the father of the six waves his arms about so restlessly, perhaps in an endeavour to look Italian, that he looks as if he were playing an amateur actor, the one thing he must not look, since the point being made is that the truth of this family's multiple misfortunes is more truthful than the best possible acting of them.

The house lights are left on at the start of each act as the company assembles under working lights on the stage. At the beginning of Act 2, Mr. Young leaves them sitting about a long with nothing to do that thought Michael J. Jackson their director in the play, was giving them an exercise in improvisation. (And a proper one very strongly recommended. Keith Johnstone's enchanting if faintly eccentric book Improvisation: The Teaching of Improvisation. When the family begins to demonstrate how their lives are to be demonstrated on stage, and they are very fussy about getting it right, Mr. Jackson calls for the lights to go down and the house lights go down.)



Margaret Rawlings as Empress Eugenie

The superb one-woman performance by Margaret Rawlings as the Empress Eugenie which played briefly at the May Fair and the Vaudeville earlier this year will play for a week at the Yvonne Arnaud, Guilford from July 9-14.

Coventry Mystery Play as annual summer festival

The Coventry Mystery Play, once the most renowned cycle of religious dramas in England, are to be presented each year in the ruins of Coventry Cathedral. They will be staged this year from July 31-August 18 by the Belgrave Theatre, Coventry. Last summer the plays were presented in Coventry for the first time in almost 400 years. The success persuaded the theatre company and the cathedral to make the presentation an annual event within the walls of the blitzed cathedral.

Chess Solutions

Solution to Position No. 274: Makarichev was right. After 4 N-K4 the game ended 4... Q-K15 5 KxK (Robust saw that White has two pieces for rook and pawn and analysed no further. BxN; 6 PxB, KR-R1 and White resigned. The attacked knight moves, Q-K5 mate.

Solution to Problem No. 271

1 R-B4 (threat 2 Q-Q4), KR 2 Q-B6, or if N-K3; 2 R-K4, or if B-Q3; 2 Q-N5.

TV RATINGS

Table with columns for program name, time, and rating. Includes programs like 'The Bill', 'The News', 'The Saturday Show', etc.

WEEKEND CHOICE

UNLESS YOU are a Wimbledon fan or missed The Voyage of Charley Darwin (BBC1) first time round, it is well worth giving Saturday's television a miss. SUNDAY offers only a couple of new programmes worthy of note: ITV's State of the Nation debate at noon, on sex in a TV play, and the 'Almed play' Follow The River Down in BBC2's Turning Year Tales at 8.05. There are several interesting repeats, however:

Table of TV schedules for BBC 1, BBC 2, and LONDON. Lists programs like 'The Bill', 'The News', 'The Saturday Show', etc.

Table of TV schedules for SOUTHERN, TYNE TEES, ULSTER, WESTWARD, YORKSHIRE, RADIO 1, RADIO 3, and RADIO 4. Lists programs like 'The Bill', 'The News', etc.

Table of TV schedules for BBC Radio London and London Broadcasting. Lists programs like 'The Bill', 'The News', etc.

Table of THEATRES listing venues, times, and programs. Includes venues like Apollo Theatre, Lyric Theatre, etc.

Table of THEATRES listing venues, times, and programs. Includes venues like Gaiety Theatre, Lyric Theatre, etc.

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Advertisement for 'Jellyolite'.

EISURE

Chelsea's degree show

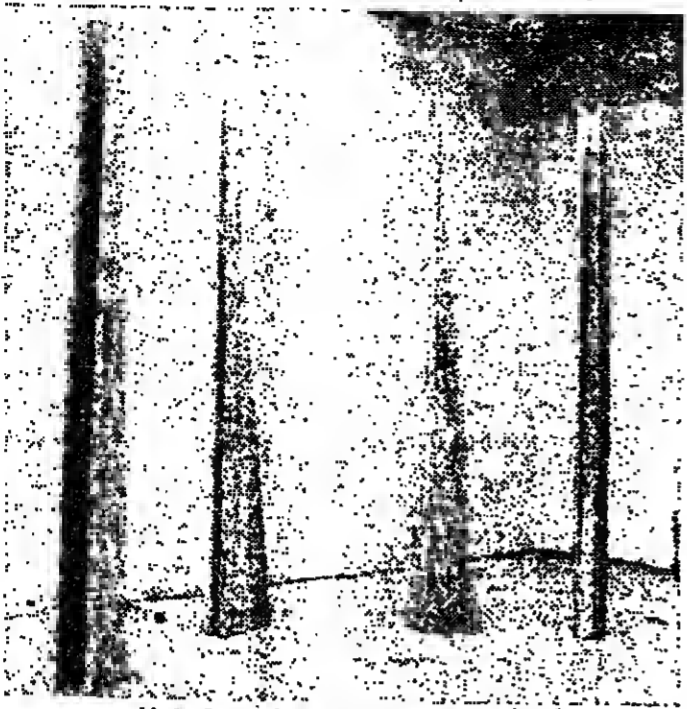
IAN BENNETT

Y SUMMER, the young... of art schools all over... exhibit their work...

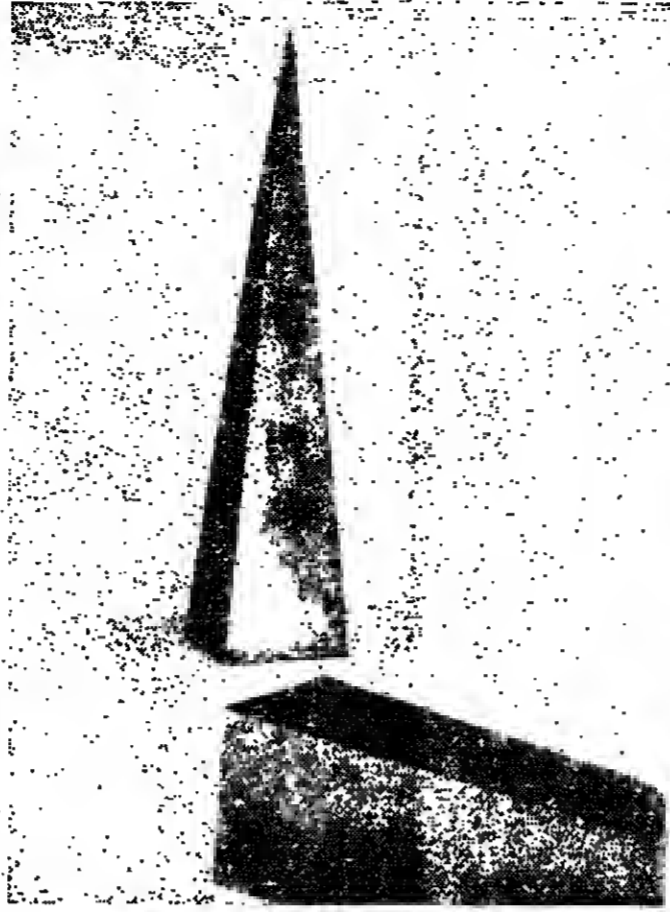
I visited the Carpenter... the Fine Arts Faculty... in 1973, amazed to see...

Chelsea has been very lucky... with its staff, which has included... the late Jeremy Moon...

So bad—Chuck Close, David... Hockney or Diane Ibbotson... to name only three...



Linda Gorrie, free standing wood sculpture



Shirazeh Houshiary, environmental room.

and executed, are dead; only in... his most recent paintings has he... managed to break away from his...

Among the sculpture, there is... one work of absolutely breath-... taking beauty. This is the...

By contrast, Danziger's paint-... ing is based on a more tight-knit... and ordered mathematical prin-

of the most brilliant and... assured works I have known an... art student to produce. And a...

The four artists I have... singled out are the outstanding... talents in what is otherwise...

When the last diagonal threat... are good compensation for the... material sacrifice.

Literary magicians

CONSIDERING how much their... art depends on secrecy and... deception, magicians turn out...

Although the popular audience... was to remain conveniently... credulous into the 19th century...

COLLECTING

JANET MARSH

of one of the earliest books... entirely devoted to conjuring... Hocus Pocus Junior, the...

The 19th century was the... great age both of magicians and... of magic books. H. Anderson...



West and even, in parody, the... South-South-West-By-East. His... own boastful little book...

Anderson had an endearing... tendency to the malapropism... and his flamboyant posters...

Anderson would thereupon... remove the bullet from his... mouth, to thunderous applause.

Three of the gurgulous Gold-... stone's editions make a charming... token acknowledgement to the...

CHESS

LEONARD BARDEN

ENGLAND has become a... centre for international... chess during recent years...

Early this month, the... Hotel in Geneva was... the opening of the...

Stein (England), Marlotti, Tatai... and Toth (Italy) and Eberlein... (West Germany) 5-1.

Nigel Short's achievement... highlighted his exceptional... promise. But the two British...

Rnhatsch v. Makariehev... Lublin 1976. Grandmaster... Robatsch (White, to move),...

side chess (he is a maths... lecturer at Oriel College... Oxford). In that sense of a...

When Nunn and Stein were... paired at Geneva, a draw was... the natural outcome. However...

White mates in two moves... against any defence (by J. H... Billington).

P-K3; 3 N-B3, P-B4, 4 P-KN3... P-Q4; 5 P-R3, P-N3; 6 R-Q4, N-B3;

White mates in two moves... against any defence (by J. H... Billington).



BRIDGE

E. P. C. COTTER

DAY BRIDGE, as you... expert, plays much... stranger than fiction. At...

West led the club Queen, East... played the eight, and I won... with the Ace. Rejecting the...

had to lead into my trump... tenace. The contract was made... with three hearts, one diamond...

North-South were vulnerable... when my partner, sitting North... dealt and bid one diamond.

Now unless East had false-... carded with the club Ace and... had the King, I would get home...

N.
A K
A 9 4
A 10 6 5
7 2
K J 10 8 2
J 5 3
K J
10 6 4 3 4 3 5
Q 9 7 5 3
Q 10 5
A K 9
17 4 2
10 6 4 3 4 3 5

W.
Q 8 3
K 10 9 7 6
2
K 10 8 2
S.
A 5 4
Q 8 4 2
9 8 6
Q 9 5

White mates in two moves... against any defence (by J. H... Billington).

South as game all. I... and bid ace spade. I... then led the Knave of spades—

ducked, of course—and now he... had to lead into my trump...

North-South were vulnerable... when my partner, sitting North... dealt and bid one diamond.

Now unless East had false-... carded with the club Ace and... had the King, I would get home...

Were making an exhibition of our antique maps

From July 2nd, our shop in Southampton Street... will be a gallery too. Now we will always have an Exhibition of beautiful antique maps.

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BIDS AND DEALS

Wolseley-Hughes puts up £23m for John James

BY JOHN MOORE

Wolseley-Hughes, the largest distributor of central heating equipment in the U.K., has emerged as the bidder for John James, the industrial holding group with investment interests in a wide range of industries...

DIVIDENDS ANNOUNCED

Table with columns: Company, Current payment, Date of payment, Current dividend, Total last year, Total this year. Includes John Brown, Charter Trust, CGSB, etc.

Lonrho at £37m in first half

THE DIRECTORS of Lonrho announce taxable profits of £37.1m for the half ended March 31, 1979. These are compared with a published figure of £42.1m and a restated £38.9m for the first half of last year...

John Lees depressed by £55,000

THE PROFIT downturn expected by John J. Lees, confectionery maker, in the year ended March 31, 1979, turns out to be from £122.511.7 to £77.191.7. However, the dividend is lifted from 2.1p to 2.3p net...

Edgar Allen claiming merger is wrongly 'conceived'

Edgar Allen Balfour, currently the subject of an unwanted £13m takeover bid from its fellow Sheffield special steels group Aurora Holdings, claimed yesterday that the proposed merger was "wrongly conceived"

Edgar Allen yesterday also announced its preliminary results for the year to March 1979 which, as expected, showed group profits fell to £1.8m from £2.5m...

Swedish Govt. buying part of BP refinery and distribution system

BRITISH PETROLEUM is selling 22 per cent of its Gothenburg refinery and 20 per cent of its Swedish distribution system to the state-owned Svenska Petroleum for an undisclosed price...

BP is selling the spare capacity in both the refinery and the distribution network, which it built up when the Swedish market was expected to expand faster than has been the case...

The BP refinery has a capacity of 5m tonnes a year, of which SP will obtain the right to just over 1m tonnes. Under the agreement, BP markets about 3.5m tonnes of petroleum products through its distribution system...

Cape Industries sells mines

Cape Industries yesterday signalled what it called "a major change of direction" with the completion of its sale to Transvaal Consolidated Lead and Exploration of two South African asbestos mines for a net £15.1m in cash...

With extra funds available, Cape sees the building and insulation field as the best prospect for expansion — it already has the country's largest cavity wall insulation business...

John Brown meets profit forecast, and is optimistic

Taxable profits of John Brown and Co., the gas turbine and engineering group, jumped from £23.2m to a record £28.37m in the year to March 31, 1979, on turnover of £106m ahead at £389.5m...

Trading growth but £17m again for Rediffusion Ltd.

DOUBLED INTEREST charges and higher depreciation wiped out a near £5m advance in trading profit by Rediffusion, the television rental and broadcasting concern, in the year to March 31, 1979...

NSS managing director resigns

Mr. R. G. Schwelzler has resigned as managing director of NSS Newsagents after less than a year with the company, because of differences on major matters of policy...

J. F. Nash prospects encouraging despite £46,000 midyear fall

ENGINEERING subsidiaries' profits more than halved and higher interest charges undermined performance of J. F. Nash Securities for the first half of 1978-79. Excluding the results of its listed offshoot Reliant Motor Group, taxable earnings slipped £46,000 to £156,000 for the six months to March 31, 1979...

Results due next week

In a light week for company reports, I.C. Gas will be giving the market, and its investors, a look at its true worth and the level of profits it is earning on net assets...

Table with columns: Company, Dividend (last year, this year), Announcement date. Lists companies like BSC, BSC (Govt) Holdings, BSC (Retail) Co., etc.

Robt. Moss advances to £0.51m

AS FORECAST, Robert Moss, the plastic injection moulding group, made further progress in the second half to lift taxable profits from £37,131 to £508,418 in the year to March 31, 1979...

Allied Breweries confident for year

A CONFIDENT outlook is given by Allied Breweries for the current year. In the annual report the directors say that following its restructuring, the beer division is in good heart and confidently looks forward to the achievement of a faster rate of profit growth in the year...

Bishopsgate Prop. again fails on loan deadline

Bishopsgate Property and Investments has again found itself unable to fully repay its loan on the currency borrowings in an extended period agreed with the lending banks...

The loan was due for repayment at the end of 1978 but, when it became clear that this would not be possible, it was agreed that the end of June 1979 would be the final repayment date...

Other companies of note reporting next week include full-year figures from George Bassett and L31 on Tuesday along with the half-time report from Sothey Park on Wednesday...

Finlas accepts 182p offer

Chailey Securities, which is 90 per cent owned by the family trusts of Mr. Frank Sanderson, a former chairman of Bovis, has made a recommended cash offer for Finlas Holdings worth £2.97m...

The offer compares with last night's closing price of 172½p, up 3p. At that level Finlas is valued at £2.51m. All the directors of Finlas intend to accept the offer in respect of their beneficial or non-beneficial shareholding amounting to 9.4 per cent of the capital...

WELLCO COMPLETE! Wellco Holdings has completed the purchase from Beal of its business carried on under the Warburton brand name. Consideration is to be satisfied by issue of Ucan of 850,000 ordinary shares of Wellco and small balance in cash.

LAGANVALE Merely Investments' offer for Laganvale Estates has been accepted in respect of 1,500 ordinary shares (0.2 per cent of the ordinary subject to the offer and 0.1 per cent of total ordinary capital). The offer has now closed.

Jeffrey...

Wall St. off on Libyan report

INVESTMENT DOLLAR PREMIUM... Effective \$2.1800 9 1/2% (12 1/2%)

EARLY SMALL gains were reversed on Wall Street yesterday, following a report from Beirut that Libya has decided to stop exporting oil for a few years.

Closing prices and market reports were not available for this edition.

1 pm, making a net loss of 2.00 on the day and \$66 on the week while the NYSE All Common Index at 888.20 was off 13 cents on the day and a net one cent on the week.

rise in the May Index of Leading Indicators after a revised drop of 2 per cent in April. The April fall was originally given as 3.1 per cent.

Continental Oil were unchanged at \$38.75—it said it was not being advised by the Libyan Government of any plans to halt oil exports.

Among Energy shares, Amerada Hess fell \$3 to \$42; Superior Oil dropped \$5 to \$425—plans to offer cash and stock for its Canadian Superior subsidiary valued at \$123 a share.

The AMERICAN SE Market Value Index dipped 26 cents to 200.51, reducing its net rise on the week also to 26 cents.

valued in active trading yesterday morning, when the Toronto Composite Index firmed 0.3 to 1614.7.

The Utilities Index put on 1.04 to 238.30 and Pipers 3.90 to 174.98, but Golds dropped 4.3 to 1,812.1. Metals and Minerals shed 2.4 to 1,388.8.

GERMANY—Mixed trend, with end-quarter institutional buying helping market.

JOHANNESBURG—Gold shares, lower across the board in quiet trading, with some London and U.S. selling.

NEW YORK Stock

Table of stock prices for various companies in New York, including Johnson & Johnson, Amgen, and others.

Table of stock prices for various companies in London, including Anglo-Siam, Anglo-Siam, and others.

Table of stock prices for various companies in Australia, including BHP, BHP, and others.

Table of stock prices for various companies in Paris, including Air Liquide, Air Liquide, and others.

Table of stock prices for various companies in Stockholm, including ASEA, ASEA, and others.

Indices

Table of indices for New York, including NYSE All Common, NYSE All Industrials, and others.

STANDARD AND POORS

Table of Standard and Poors indices, including S&P 500, S&P 400, and others.

F.T. CROSSWORD PUZZLE No. 4009

Crossword puzzle grid and clues for puzzle No. 4009.

RACING BY DARE WIGAN

Eastern Spring may beat the favourite

CI Caravan Stakes, Bell-Tan, runner-up to Hot Sun at the last Lingfield meeting when attempting to concede the winner almost two stooes, looks the probable winner of the Goldcup Handicap over the same course and distance.

NEWCASTLE 2.15—Silly Prices 2.35—Eastern Springs 4.00—Sound Type 1.30—Stella Matutina 2.35—Mysticaster**

Health council chairman

THE New chairman of the Health Council was named yesterday as Dr. Brian Lloyd, Director of Oxford Polytechnic.

Table of stock prices for various companies in Tokyo, including Aichi, Aichi, and others.

Table of stock prices for various companies in Milan, including AMI, AMI, and others.

AMSTERDAM

Table of stock prices for various companies in Amsterdam, including Ahold, Ahold, and others.

BRUSSELS/LUXEMBOURG

Table of stock prices for various companies in Brussels/Luxembourg, including Arbed, Arbed, and others.

OSLO

Table of stock prices for various companies in Oslo, including CredBank, CredBank, and others.

Table of stock prices for various companies in Copenhagen, including Aalborg, Aalborg, and others.

Financial Times Saturday June 30 1979

Business and Markets

INTERNATIONAL COMPANIES and FINANCE

Bastogi continues search for partners

PERT CORNWELL in Rome
THE well established financial company, is continuing its search for fresh partners, both domestic and foreign, following the acquisition of Diamond Shamrock...

Ford-Werke worried by squeeze on profit margins

BY ROGER BOYES in BONN
FORD-WERKE, the West German subsidiary of the Ford Motor Company, is expecting a slight increase in turnover and deliveries this year despite the energy crisis and a disappointing performance in 1978...

1978—the troubled labour relations which struck production of almost all of the models—will not recur this year. The steel strike last winter added to the difficulties that Ford-Werke was already experiencing with Taunus and Transit production...

French stores group slips into the red

PARIS — The Societe Commerciale de l'Ouest Africain, a French retailing group with outlets in West Africa, has incurred a loss of FF4.7m (\$1.5m) in the first half of the year which ends on September 30, compared with a profit of FF1.9m a year before...

Dutch state takes over U.S. stake in Vredestein

B. F. GOODRICH, of the U.S., is to sell its 49 per cent stake in Vredestein, the loss-making Dutch tyre and rubber products manufacturer, to the Dutch Government for the nominal sum of F1 (or 49 cents). The Government is also to provide Vredestein with F1 50m (\$25m) in investment aid...

Moevenpick increases turnover

GROUP TURNOVER of the Swiss catering concern, Moevenpick, rose by 1.1 per cent last year to a record SwFr 304.1m. However, due to less favourable market conditions, foreign-exchange losses and the closure of a German restaurant, group operating profits fell by 5 per cent to SwFr 23.5m and group net profit by 10.7 per cent to SwFr 6.01m.

Government rescues NZ investment society

BY Dai Hayward in Wellington
THE NEW ZEALAND Government has introduced emergency legislation to avoid the collapse of the Public Service Investment Society—which has 180,000 members, the majority of them Government servants...

Foreign banks to buy Bankers Trust outlets

BY STEWART FLEMING in NEW YORK
THREE FOREIGN banks are expanding significantly their banking interests in New York through the purchase of 55 retail branches currently owned by Bankers Trust of New York. Some 8600m of deposits are involved in the three transactions...

APM seeks takeover of Tasman-UEB Holdings

ALTHOUGH the identity of the group ready to buy Tasman UEB's fibre operations is not known, it would apparently have to come from one of its competitors—Fibre Containers, United Packages, Fieldings, Reed Consolidated (now a subsidiary of James Hardie) or Viscor. The industry has already seen some move to rationalisation this year with Austrelon Consolidated Industries selling its fibre container wing in the Amall subsidiary...

Superior bids for Canadian associate

HOUSTON — Superior Oil Company has authorised an exchange offer worth over \$500m for the 47 per cent of Canadian Superior Oil not already owned. The company is offering to exchange 0.229 of a Superior Common share and \$25 cash for each Canadian Superior Oil common share. The offer has an equivalent market value of around \$123 a share. Superior expects to file a registration statement next month.

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A Century of Investment Service
London: Plantation Way, Fenchurch St, EC3; De La Rue House, Burlington Gdns, W1. Bradford: 5 Wool Exchange.

COMMODITIES/Weekly review

Brazil price move boosts coffee

THE increased Brazilian prices encouraged a £26 rise in the September position on the London futures market which lifted the price to £2,118.5 a tonne, up £79 on the week. Prices had remained steady earlier in the week despite a deepening concern about the political situation in Ghana and particularly the possibility that Nigeria might cut off oil supplies in protest at the wave of political arrests and executions instigated by the new Ghanaian regime.

PRICE CHANGES

Table with columns: Commodity, Latest price per tonne, Change on week, Year ago, 1978 High, 1978 Low. Includes items like Wheat, Coffee, Sugar, etc.

MARKET REPORTS

BASE METALS

COPPER—Lower again on the London Metal Exchange as a poor close on the New York market led to a sharp decline in the price of copper on the London market. The price fell to £248.50 a tonne, down £10.50 on the week.

GRAINS

WHEAT—Localational six-month futures: Feed barley: Norfolk 90.00, Kent 87.00, East Angles 85.00. The UK monetary coefficient for the week beginning Monday July 2 will decrease to 1.175.

COCA

COCA—Cocoa opened fully steady on news of Ghana petroleum problems and remained firm throughout the day. The price of cocoa beans (buyer) was 254 (287) cents a kilo (dovon).

AMERICAN MARKETS

NEW YORK, June 29. FOLLOWING THE release of higher average yields, the soybean complex closed almost limit down across the board, while corn prices recorded minor gains. Gold and copper prices were mixed, with gold rising and copper falling.

INDICES

Table with columns: Index Name, Value, Change. Includes Dow Jones, S&P 500, etc.

SUGAR

LONDON DAILY PRICE (raw sugar): 1978/79 (1st cut) 110.00, 1979/80 (1st cut) 110.00. The price of sugar has remained steady on the London market.

WOOL FUTURES

SYDNEY GREASY—Close (in order buyer, seller, business, sales). The price of wool futures has risen on the Sydney market.

SOYABAN MEAL

THE London market opened very weak with losses of 25-25 on a heavy sell-off. The price of soyabean meal has fallen on the London market.

RUBBER

EASIER OPENING on the London physical market. Little increase throughout the day, closing quiet. The price of rubber has risen on the London market.

MEAT/VEGETABLES

SMITHFIELD (pence per pound)—Poultry (Grade A): Fresh—Chicken 2-3 lb 30.0 to 32.0, 3-4 lb 30.0 to 32.0. The price of meat and vegetables has risen on the London market.

COVENT GARDEN

COVENT GARDEN (pence in sterling per cwt): Imported produce: Oranges—Brazil 110-120, Valencia 110-120. The price of Covent Garden produce has risen on the London market.

APPOINTMENTS

Senior changes at Taylor Woodrow

Sir Frank Taylor, founder of TAYLOR WOODROW, has been elected its first president and has formally relinquished his position as managing director. He will continue as an executive director. Sir Frank relinquished the chairmanship in 1974, when he was succeeded by Mr. Richard Puttick who also became chief executive in October last year. Four joint deputy managing directors have been made joint managing directors each with specific areas of responsibility. They are Mr. Robert Aldred, Mr. Norman Baker (both already joint deputy chairmen), Mr. Frank Gibb and Mr. Brian Trafford. Mr. Tom Freckley and Mr. George Razell have retired as members of the main board, while continuing with other existing directorships and responsibilities with the group's subsidiary and associated companies. In addition, three new directors have been appointed: Mr. Peter Brewer, Mr. Jim Milner and Mr. Ron Whitehouse, who became divisional directors in October last year. Taylor Woodrow Construction has formed a subsidiary to carry out and extend the business of its aviation equipment department to the design and manufacture of specialised vehicles and equipment for the aviation and other industries. The new company is called TAYMECH AVIATION EQUIPMENT and its Board consists of Mr. F. W. Jenkins (chairman), Mr. K. Hand (general manager), Mr. G. H. Walker, Mr. R. C. Culmer, Mr. D. J. W. Willis and Miss H. E. Knes (company secretary).

Mr. Peter Appleton, a petroleum chemical director of IMPERIAL CHEMICAL INDUSTRIES, is to become agricultural division chairman from August 1 in succession to Mr. F. Whiteley, who is to be the company's personnel director. Mr. E. A. Miller, an ICI Europa deputy chairman, has been appointed a vice-president of ICI Americas Inc. from October 1. Mr. W. M. Oravars (chairman) and Mr. J. C. T. Hansen (managing director) have retired from the Board of ADVANCE LAUNDRIES, the deputy chairman, Mr. P. N. X. Ruddle, becomes chairman and Mr. A. P. J. Oear, previously deputy managing director, is now managing director. Mr. L. Cummins, Mr. R. Y. Gill and Mr. D. Simpson, members of the executive staff, have joined the Board. Mr. David Morris has become executive director, broker division, of ABBEY LIFE ASSURANCE COMPANY. Mr. Norman R. Sanson has been elected a director in the London office of MCKINSEY AND CO. Mr. Peter H. O'Connell has been appointed managing director of CONCENTRIC PRESSES (PRODUCTS), a subsidiary of the Concentric Group. He was previously with Schrader Automotive Products. HARRIS QUEENSWAY GROUP has made the following appointments from July 1. Mr. G. J. Deal joins the board of Harris Carpets as operations director and Mr. H. F. L. Fancey has also become a director of that company. Mr. A. J. Shortland is to be a member of the board of Queensway Discount Warehouses and to be managing director of Queensway Discount Warehouses. Mr. A. Behar will be taking up another position within the group. Mr. O. Conning will be southern regional director of Harris Carpets. Mr. P. A. Ogden has been appointed technical sales director of WATHOUGHES LIMIOTO. Mr. J. B. Smith has become financial

BRITISH FUNDS (573)

Table listing various British funds with columns for name, value, and other details.

BANKS (184)

Table listing various banks with columns for name, value, and other details.

BREWERIES (104)

Table listing various breweries with columns for name, value, and other details.

COMMERCIAL (2,137)

Table listing various commercial entities with columns for name, value, and other details.

FREE OF STAMP DUTY

Table listing various entities free of stamp duty with columns for name, value, and other details.

PUBLIC BOARDS (12)

Table listing various public boards with columns for name, value, and other details.

REGISTERED AND INSCRIBED STOCKS

Table listing various registered and inscribed stocks with columns for name, value, and other details.

CINEMAS continued from page 18

Table listing cinema listings with columns for name, showtimes, and other details.

SINGAPORE

Table listing Singapore market data with columns for date, volume, and other details.

FREE OF STAMP DUTY

Table listing various entities free of stamp duty with columns for name, value, and other details.

PUBLIC BOARDS (12)

Table listing various public boards with columns for name, value, and other details.

REGISTERED AND INSCRIBED STOCKS

Table listing various registered and inscribed stocks with columns for name, value, and other details.

Table titled 'EUROPEAN OPTIONS EXCHANGE' showing various option contracts with columns for series, date, and price.

Advertisement for 'INTEREST 4% PER ANNUM' with contact information for First FAVELL Finance Ltd.

Advertisement for 'ALLEN HARTLEY & ROSS INVESTMENT MANAGEMENT LTD.' listing services and contact details.

Advertisement for 'INSURANCE BASE RATES' listing property growth and other insurance services.

Stock Exchange dealings

Table showing stock exchange dealings for Thursday, June 28, Friday, June 29, and Saturday, June 30.

The list below gives the prices at which bargains were done by members of the Stock Exchange and recorded in last Thursday's Stock Exchange Daily Official List. For those securities not marked in Thursday's List, we show the latest markings recorded during the previous four business days; these are distinguished by the dates shown in parentheses.

Members are not obliged to mark bargains, except in special cases, and the list cannot therefore be regarded as a complete record of prices at which bargains have been done. Bargains are recorded in the Official List up to 10.30 a.m. but later transactions are not necessarily in order of execution, and only one bargain in any one security at any one price is recorded.

Bargains at 5.00p. Bargains done with or without members of the Stock Exchange. Bargains done for delayed delivery or by buying-out. Bargains done for delayed delivery or by buying-out.

Large table of stock exchange dealings listing various securities, their prices, and other relevant information.

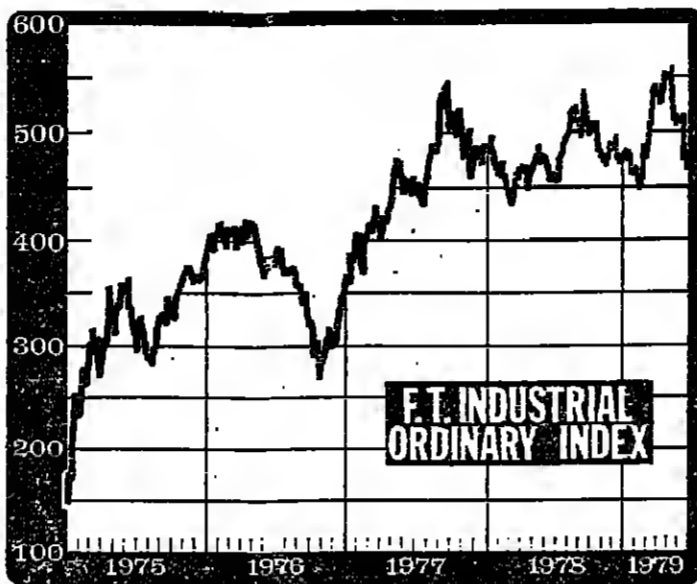
Large table of stock exchange dealings continuing from the previous section, listing various securities and their market data.

Overseas funds stimulate Gilts and exhaust short tap Equities follow in wake but settle below best

Account Dealing Dates Option First Declara- Last Account Dealings times Dealings Day Jun. 4 Jun. 14 Jun. 15 Jun. 26 Jun. 18 Jun. 28 Jun. 29 July 10 July 2 July 12 July 13 July 24 July 25 July 27 Aug. 7

expense of shorter-dated issues. The development aroused considerable interest in the market as a whole and brought gains extending to 3 among high coupon longs, but the exhausted short tap after reaching 50, eased to close unchanged at 50 1/2.

difficulties already being experienced in fiercely competitive export markets. The major exporters were thus singled out by sellers and none more so than ICI, although selling here was largely connected with end-account professional business.



LONDON TRADED OPTIONS table with columns for Option, Ex'nse, Closing price, Vol., Closing offer, Val., Equity close.

Discount houses mirrored the strength of Gilts-edged gains to 10. In contrast, the major sectors were mixed. Midland's 200m bid for Waller E. Heller International, speculation that the former may not retain its stake in Standard Chartered left the latter 12 cheaper at 45p.

badly handled buying order before settling at 62p for a net gain of 2. In sharp contrast, J. J. Lees dropped 5 to 38p on the lower annual profits.

RISES AND FALLS table with columns for British Funds, U.S. Down, On the week, Yesterday, Today.

NEW HIGHS AND LOWS FOR 1979 table with columns for Stock, High, Low.

FT-ACTUARIES SHARE INDICES table with columns for Equity Groups, Index No., Day's Change, etc.

ACTIVE STOCKS YESTERDAY table with columns for Stock, Denomina- tion, Closing price, Change, 1979 high, 1979 low.

RECENT ISSUES table with columns for Issue, Amount, Date, Stock, Closing Price, etc.

FIXED INTEREST STOCKS table with columns for Issue, Amount, Date, Stock, Closing Price, etc.

BASE LENDING RATES table with columns for Bank, Rate, Term.

"RIGHTS" OFFERS table with columns for Issue, Amount, Date, Stock, Closing Price, etc.

FIXED INTEREST PRICE INDICES table with columns for British Government, 1-5 Years, etc.

Table of various financial data and company information.

Table of various financial data and company information.

Table of various financial data and company information.

FINANCIAL TIMES STOCK INDICES table with columns for Government Secs., Fixed Interest, Industrial, etc.

HIGHS AND LOWS table with columns for Govt. Secs., Fixed Int., Ind. Ord., etc.

288p, after 282p. Against the trend, Century new firm at 21p, Century 4, while Press... The latter rose \$2.50 to \$29.85 an ounce yesterday but was \$2.25 down on the week.

Options market resulted in calls being active in Britannia Arrow, Spillers, etc.

Table of various financial data and company information.

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Table of various financial data and company information.

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AUTHORISED UNIT TRUSTS

Table listing various unit trusts such as Minster Fund Managers Ltd., M&G Unit Trusts, and others, with columns for fund names and performance metrics.

Table listing insurance and property bonds companies including Abbey Life Assurance Co. Ltd., Prudential, and others, with columns for company names and details.

Table listing offshore and overseas funds such as Tower Unit Trust Mgmt. Ltd., Transatlantic and Gen. Secs. V (C) V, and others, with columns for fund names and details.

OFFSHORE AND OVERSEAS FUNDS

Table listing various offshore and overseas funds including Alexander Fund, Allen Harvey & Ross Inv. Mgt. (C.I.), and others, with columns for fund names and details.

Notes and disclaimers regarding the data provided in the tables, including information about the source and accuracy of the data.

FOOD, GROCERIES—Cont.

Table listing various food and grocery items with columns for stock names, prices, and percentages.

HOTELS AND CATERERS

Table listing hotels and catering services with columns for stock names, prices, and percentages.

INDUSTRIALS (Misc.)

Large table listing various industrial companies with columns for stock names, prices, and percentages.

FT SHARE INFORMATION SERVICE

FOREIGN BONDS & RAILS

Table listing foreign bonds and rail stocks with columns for stock names, prices, and percentages.

AMERICANS

Table listing American stocks with columns for stock names, prices, and percentages.

CANADIANS

Table listing Canadian stocks with columns for stock names, prices, and percentages.

BANKS AND HIRE PURCHASE

Table listing banks and hire purchase services with columns for stock names, prices, and percentages.

BANKS & HP—Continued

Table listing banks and hire purchase services (continued) with columns for stock names, prices, and percentages.

CHEMICALS, PLASTICS—Cont.

Table listing chemicals and plastics companies with columns for stock names, prices, and percentages.

DRAPERY AND STORES

Table listing drapery and stores companies with columns for stock names, prices, and percentages.

BEERS, WINES AND SPIRITS

Table listing beer, wine, and spirit companies with columns for stock names, prices, and percentages.

BUILDING INDUSTRY, TIMBER AND ROADS

Table listing building industry, timber, and roads companies with columns for stock names, prices, and percentages.

ELECTRICAL AND RADIO

Table listing electrical and radio companies with columns for stock names, prices, and percentages.

FINANCIAL TIMES

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Table listing chemical and plastic companies with columns for stock names, prices, and percentages.

ENGINEERING—Continued

Table listing engineering companies with columns for stock names, prices, and percentages.

ADVERTISING

Table listing advertising agencies with columns for stock names, prices, and percentages.

ENGINEERING MACHINE TOOLS

Table listing engineering machine tools companies with columns for stock names, prices, and percentages.

FOOD, GROCERIES, ETC.

Table listing food, groceries, etc. companies with columns for stock names, prices, and percentages.

ADVERTISING

Table listing advertising agencies (continued) with columns for stock names, prices, and percentages.

FINANCIAL TIMES

Table listing financial times related companies with columns for stock names, prices, and percentages.

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Table listing financial times related companies (continued) with columns for stock names, prices, and percentages.

Share Income Now! Many investors can now afford to restructure their portfolio into higher yielding investments—see page 1. Schiefelings manage over £120,000,000 of private, institutional, and pension funds.

Table listing British funds with columns for fund names, prices, and percentages.

“Shorts” (Lives up to Five Years)

Table listing short-term investments with columns for investment names, prices, and percentages.

Five to Fifteen Years

Table listing five to fifteen year investments with columns for investment names, prices, and percentages.

Over Fifteen Years

Table listing over fifteen year investments with columns for investment names, prices, and percentages.

UNDATED

Table listing undated investments with columns for investment names, prices, and percentages.

INTERNATIONAL BANK

Table listing international banks with columns for bank names, prices, and percentages.

CORPORATION LOANS

Table listing corporation loans with columns for loan names, prices, and percentages.

COMMONWEALTH & AFRICAN LOANS

Table listing commonwealth and African loans with columns for loan names, prices, and percentages.

LOANS

Public Board and Ind. Financial. 10, Cannon Street, London EC4A 4BF. Tel: 8634312, 863897.

